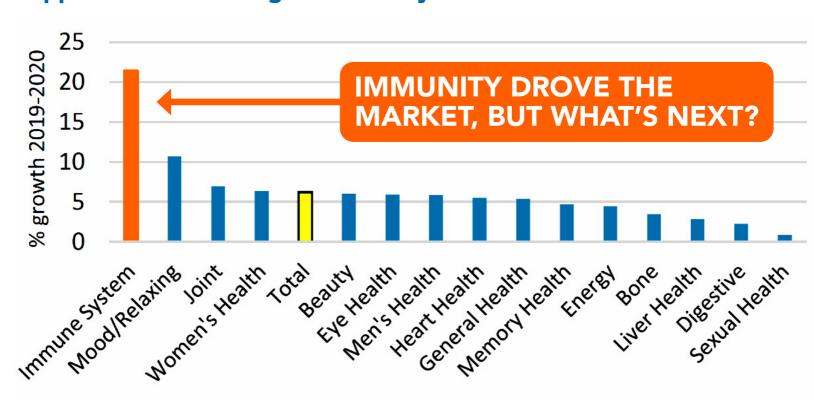


Key Experiences to Consider in Vitamin and Supplement Innovation

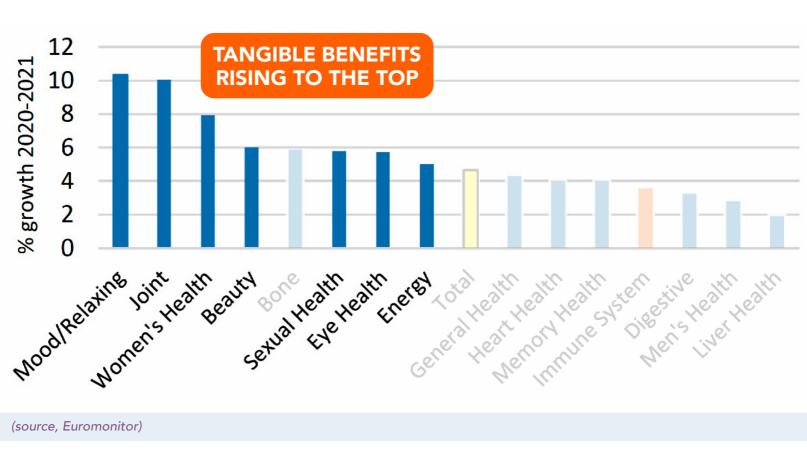
INTRODUCTION

In the wake of the immunity boon, innovators of vitamins and supplements have sought to identify what matters most to consumers



(source, Euromonitor)

Consumers are clearly interested in using product categories that they feel deliver positive, tangible benefits to their health and well-being



From a delivery format perspective, about one-half of the market provides products using tablets, hard shell capsules, liquids or powders - collectively called 'Traditional Forms' Pre **Post**

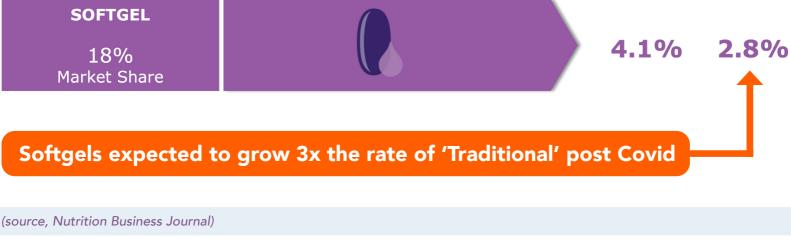


About one-third of the market offers products using 'Experiential Forms' - gummies, soft chews, fast dissolve tablets and effervescents, amongst others **Post** Pre COVID COVID



Rounding out the market are the well-established softgel

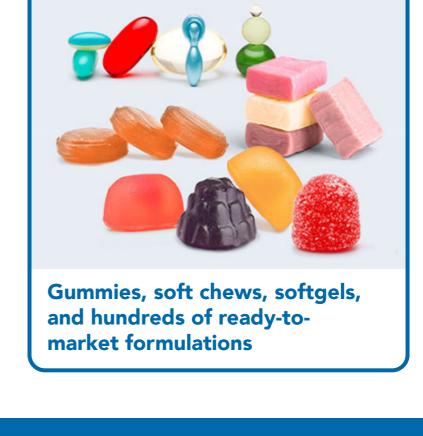
capsules, sometimes modified to convey both experiential design and use characteristics **Post** Pre COVID COVID



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CONSUMER HEALTH