



Dedicated to improving quality of life through life sciences communications, education and research.

As the largest privately held medical and life sciences media company in the United States, MJH Life Sciences™ provides unparalleled reach to key decision-makers from all facets of the life sciences industry. Our multichannel platform extends to more than 3.5 million within the health care and science industries across 50 brands, delivering the information that matters most, when and where they need it. We are committed to meeting the needs of our audience and our partners with innovative solutions that allow us to adapt and pivot quickly during times of rapid change.

Partner with us to stay connected with your audience, no matter the circumstances.

56
Brands

3.5M+
Active Reach

7.3M+
Unique Visitors
per Month

18.7M+
Average Page Views
per Month

1.9M+
Print Circulation

1000s
KOLs on
Editorial Board

OUR BRAND

Now in our 36th year, *Spectroscopy*[®] provides peer-reviewed articles, trusted advice from expert columnists and explanations of the latest developments to facilitate the advancement of spectroscopy as an essential analytical tool across a variety of applications and fields. Academicians, laboratory scientists, technicians and laboratory managers are provided with technology updates, best practices and practical advice for improved proficiency and competitive advantage in the spectroscopic workplace. *Spectroscopy*[®] has a circulation of 25,211 audited readers* and a broad web reach through our online publishing, and is indexed in the Web of Science, Journal Citation Reports and EBSCOhost. Articles in *Spectroscopy*[®] reach a large and diverse scientific readership.

Spectroscopy



Why partner with *Spectroscopy*[®]?

Leader

Spectroscopy[®] continues to be the leading brand dedicated to the field of spectroscopy.

Essential

Spectroscopy[®] provides unbiased technical information, trusted troubleshooting advice and best-practices application solutions for spectroscopists.

Community

Spectroscopy[®] facilitates interaction among scientists and suppliers.

Reach

Spectroscopy[®] maintains the largest audited circulation of influential spectroscopists.

Innovation

Spectroscopy[®] delivers not only traditional advertising but also integrated marketing solutions for suppliers to reach their customers.

*AAM audit, June 2020

AN **MH** life sciences™ BRAND

What do you consider *Spectroscopy*[®]'s most unique attribute or feature?

Source: August 2019 Readership survey

"It highlights a wide variety of spectroscopy equipment for analytical chemists in one resource"

Senior Chemist/Scientist

"Broad coverage of a niche topic."

R&D Director/Manager

"Valuable information in a concise format."

Group Section/
Project Head

"Each issue provides important information that helps in the operation of my organization."

R&D Director/Manager

"I can get new techniques/applications that I didn't know before."

Bench Chemist/Scientist

"Broad representation of market, trends, science background and innovations in the field."

Principal Scientist

SPECTROSCOPYONLINE.com

WORLD-RENOWNED COLUMNISTS

Spectroscopy

With their unparalleled knowledge and technical expertise in the field of analytical spectroscopy, our well-known and highly respected columnists share insights, provide practical advice and keep readers up to date on the latest methods and techniques.

Molecular Spectroscopy Workbench



By Fran Adar and David Tuschel

Fran Adar and David Tuschel explain fundamentals of molecular spectroscopy techniques, with a focus on Raman spectroscopy, and discuss its application to varied types of analysis, such as pharmaceuticals, polymers, biomedical samples and more.

Focus on Quality



By R.D. McDowall

Bob McDowall, one of the foremost authorities on data handling, data integrity, software and validation in the analytical laboratory, provides advice and a clear understanding of regulatory requirements related to obtaining, handling and reporting quality laboratory data. A must-read for spectroscopists in pharmaceutical, environmental or other regulated laboratories.

Chemometrics in Spectroscopy



By Howard Mark and Jerome Workman Jr.

For more than three decades, Howard Mark and Jerome Workman Jr. have been explaining the principles of applied chemometrics and addressing important topics in this area, both resolved and unresolved.

Atomic Perspectives



By Robert Thomas

Rob Thomas has worked in the field of atomic spectroscopy and trace elemental analysis for more than 40 years, including 25 years with an analytical instrumentation company. Here, he provides tutorials and updates on new analytical atomic spectroscopy techniques and their application in a broad range of fields.

IR Spectral Interpretation



By Brian C. Smith

Interpreting infrared (IR) spectra using spectral libraries is not as easy as it sounds. In this column, Brian C. Smith guides analysts through the nuances of spectral interpretation and provides advice on how to avoid the pitfalls. He also gives readers a chance to test their new skills through a quiz in each installment, revealing and explaining the correct answers in the next issue.

Lasers and Optics Interface



By Steven G. Buckley

In this column, Steven G. Buckley relies on his decades of experience as a spectroscopic engineer—developing instruments and providing consulting and guidance to spectroscopy instrument companies—to bring readers up to speed on the latest developments and methods in laser-based spectroscopy and optical sensing.

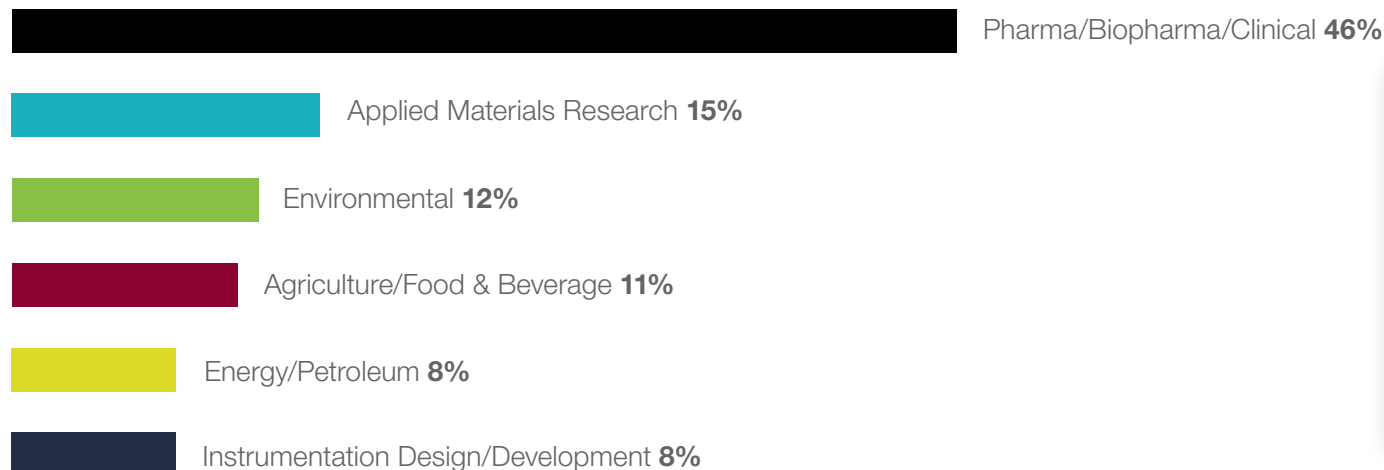
AUDIENCE — PUBLICATION

Spectroscopy

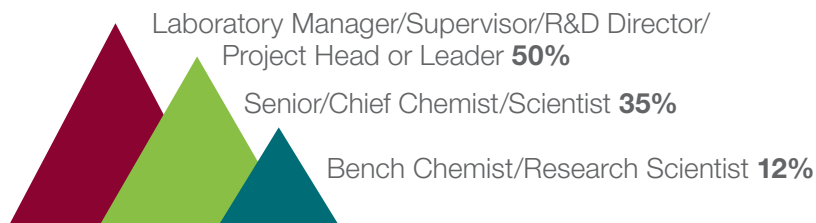


Advertising in an AAM-audited publication ensures your message is reaching a qualified, quantifiable group of subscribers. With our audience of 25,211[†] subscribers, you can be sure your message is being seen by subscribers in the industries and functions integral to the field of spectroscopy.

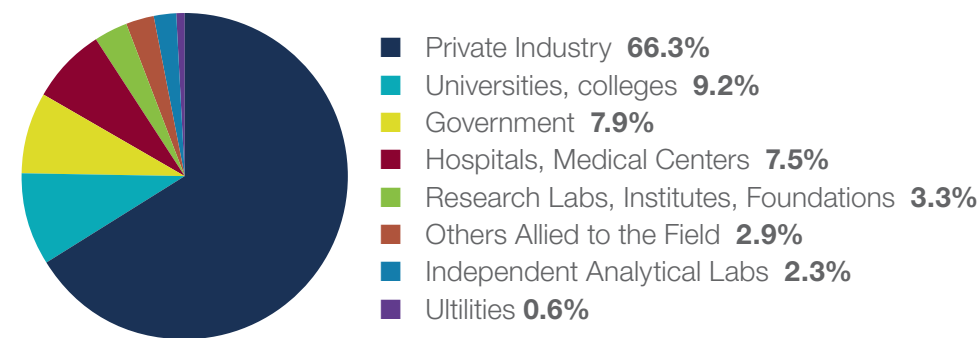
Field of Work*



Top 3 Job Titles*



Primary Business†



[†]AAM Audit, June 2020

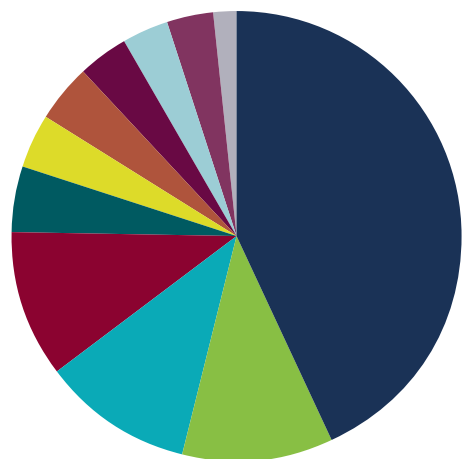
As filed with Alliance for Audited Media, subject to audit

* Readership Survey, August 2019

AN **MH** life sciences™ BRAND

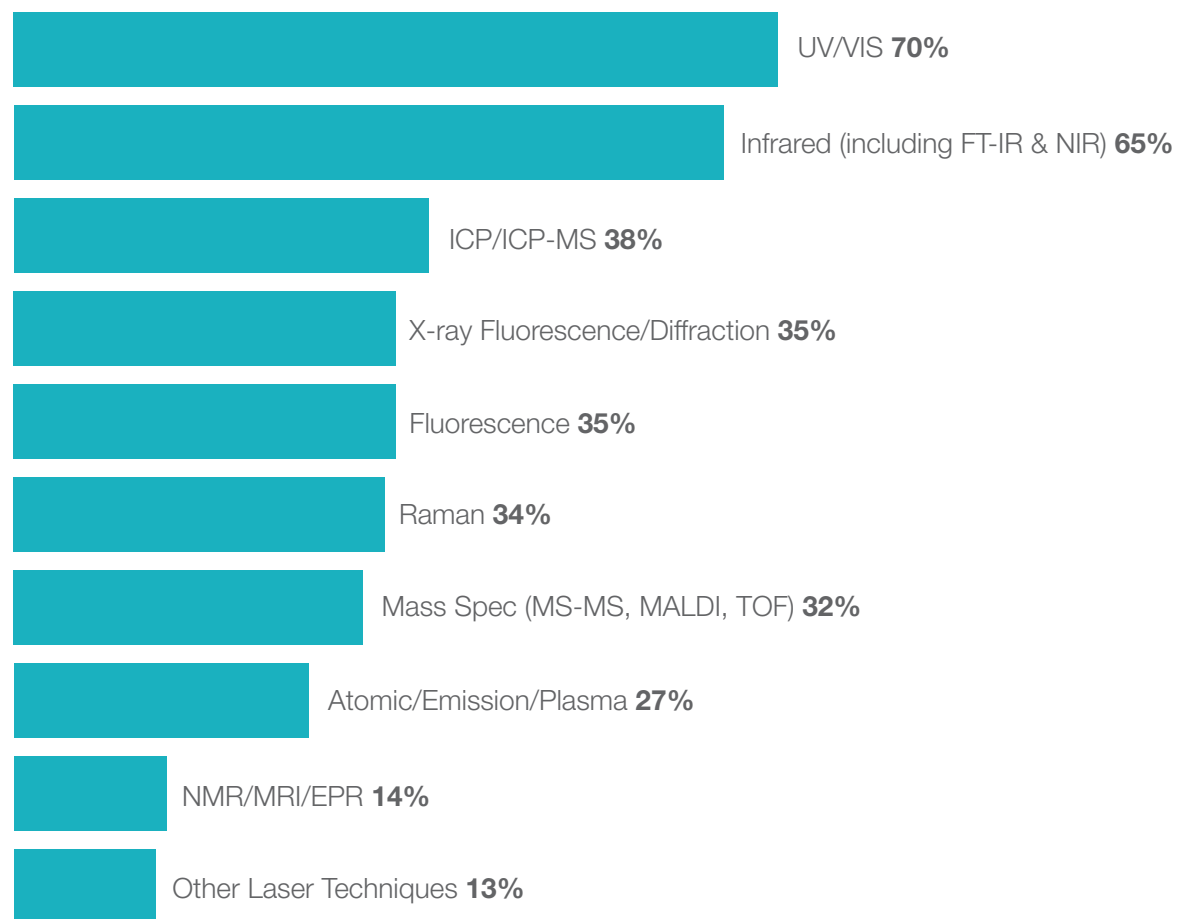
SPECTROSCOPYONLINE.com

Job Functions†



- Research and Development **43.2%**
- Quality Control, Assurance, Validation **10.9%**
- Corporate Management **10.8%**
- Lab Management **10.5%**
- Technical Services **4.6%**
- Manufacturing, Processing **4%**
- Others **4%**
- Engineering, Design **3.7%**
- Analysis **3.3%**
- Teaching **3.3%**
- Regulatory **1.6%**

Techniques Used*



†AAM Audit, June 2020

As filed with Alliance for Audited Media, subject to audit

* Readership Survey, August 2019

AUDIENCE - DIGITAL

Website*

spectroscopyonline.com

Average Monthly Unique Browsers

27,719

Average Monthly Page Impressions

55,979

eNewsletters*

The Wavelength

Average Audited Distribution

27,719

e-Application Note Alert

Average Audited Distribution

32,300



Available Opportunities

Website

spectroscopyonline.com

- Banner Ads
- Expandable Video Banner Ads
- Interstitials
- Pre-roll Videos
- Page Push
- Videos
- Sponsored Content
- Sponsored Link
- Ad Retargeting
- Geotargeting
- Native Advertising

The Wavelength

- Banner Ads
- Text Ads
- Featured Products
- Featured Videos
- Featured Poster

Issue Alerts

- Banner Ads
- Text Ads
- Featured Products
- Featured Videos

e-Application Note Alert

- Banner Ads
- Application Notes

e-Poster or Video Alert

- Banner Ads
- Posters or Videos

SpecTube Alert

- Videos



*AAM Audit, June 2020

As filed with Alliance for Audited Media, subject to audit

MULTIMEDIA MARKETING SOLUTIONS



Reach the entire market using *Spectroscopy*®'s integrated marketing approach.

PRINT ISSUES & SUPPLEMENTS

- Monthly Publication
- Targeted Supplements
- The Resource Issue and Directory

WEBSITE

spectroscopyonline.com

- Ad Retargeting
- Banner Ads
- Expandable Video Banner Ads
- Rich Media
- Geotargeting
- Application Notes
- Native Advertising

CONTENT MARKETING

- Dedicated Dialogue
- Whitepapers
- Podcasts
- Webcast Summaries
- eBooks
- Infographics
- Content Engagement Hub

LEAD NURTURING

- Using contextual content to attract, nurture and convert prospects into customers via strategic, sequential communications

WEBCASTS

- Sponsored and Educational Cutting-Edge Content from Industry Leaders
- Enhanced Webcast Program

LIVE/VIRTUAL EVENTS

- Thought Leadership Roundtables
- Presentation Showcase
- Conferences/Symposium

VIDEOS/PODCASTS

- SpecTube
- Thought Leader Interviews
- Exhibitor Interviews
- Custom Videos/Podcasts

E-NEWSLETTERS

- e-Application Note Alert
- The Wavelength
- Current Trends in Mass Spectrometry
- Issue Alert
- Custom eNewsletters

EMAIL SOLUTIONS

- Content targeting to the right audience
- Custom segmented lists
- HTML email blasts

Special integrated marketing packages available. Contact your sales rep for more information.

2021 EDITORIAL CALENDAR

January

Topics: ICP-OES/ICP-MS, Lasers & Optics

Columns: IR Spectral Interpretation, Lasers & Optics Interface

Bonus Distribution: SPIE Photonics West

February

Topics: Latest Spectroscopic Techniques, Annual Pittcon Issue

Columns: Molecular Spectroscopy Workbench, Chemometrics in Spectroscopy

Supplements: Application Notebook, Infrared (IR) Spectroscopy Terminology Guide

Bonus Distribution: Pittcon

Virtual event produced by Spectroscopy®: Atomic Spectroscopy in Practice

March

Topics: Salary Survey Issue, Raman spectroscopy

Columns: Atomic Perspectives, Molecular Spectroscopy Workbench, IR Spectral Interpretation

Bonus Distribution: SPIE DCS

April

Topics: IR, Raman, Ad Performance Study Issue

Columns: Focus on Quality, Lasers & Optics Interface

Bonus Distribution: MRS Spring, CLEO, INTERPHEX

May

Topics: Annual New Product Review

Columns: Atomic Perspectives, IR Spectral Interpretation

Supplement: Current Trends in Mass Spectrometry

Bonus Distribution: ASMS

June

Topics: Raman spectroscopy, Vendor Perspectives

Columns: Molecular Spectroscopy Workbench, Chemometrics in Spectroscopy

Supplement: Raman Technology

Bonus Distribution: IFT, NACRW

Subject to change

2021 EDITORIAL CALENDAR

July

Topics: XRF & XRD, ICP-OES, ICP-MS

Columns: Atomic Perspectives, IR Spectral Interpretation

Bonus Distribution: IDRC, ICORS, Denver X-Ray Conference, SPIE Optics & Photonics

Virtual Event produced by Spectroscopy®:
2nd Annual Molecular Spectroscopy in Practice

August

Topics: The Spectroscopy Resource Issue & Directory

- Vendor Tips & Tricks
- ¼-page Product Profiles

Supplement: IR Spectroscopy

Bonus Distribution: All conferences from August 2021- August 2022

September

Topics: Raman, IR

Columns: Molecular Spectroscopy Workbench, Focus on Quality, IR Spectral Interpretation

Supplement: Application Notebook, ICP-OES and ICP-MS Techniques

Bonus Distribution: Society of Forensic Toxicologists, Gulf Coast Conference, SciX

October

Topics: ICP-OES/ICP-MS, XRF/XRD, Lasers & Optics

Columns: Atomic Perspectives, Chemometrics in Spectroscopy, Lasers & Optics Interface

Bonus Distribution: AAPS, SETAC North America

Virtual Event produced by Spectroscopy®:
Analytical Techniques in Pharmaceutical and Biopharmaceutical Analysis

November

Topics: FT-IR, Raman

Columns: Molecular Spectroscopy Workbench, Focus on Quality, IR Spectral Interpretation

Supplement: X-Ray Techniques

Bonus Distribution: Eastern Analytical Symposium (EAS), MRS Fall

December

Topics: Research & Innovation Issue

Columns: Molecular Spectroscopy Workbench, Focus on Quality

Bonus Distribution: All conferences in 2022

Subject to change

DIGITAL OFFERINGS

Spectroscopy

Spectroscopyonline.com

Spectroscopy®'s website covers the full spectrum of technical applications-oriented information related to the spectroscopy market. *Spectroscopy*®'s loyal following of print readers and online viewers visit the site to keep current with technology and application developments, application notes, online solutions, troubleshooting tips, industry events and more.

- Sponsored Content Block
- Banner Ads
- Expandable Video Banner Ads
- Rich Media
- Geotargeting
- Application Notes
- Native Advertising



[VISIT WEBSITE »](#)

SpecTube

Use our unique web video program to show and tell how your products and services solve problems for spectroscopy-related applications. Viewers who find your web video useful can forward it to a friend, enabling your message to be easily shared with other prospective buyers and influencers.



[VISIT SPECTUBE »](#)

Native Advertising

This program gives you the opportunity to inject thought leadership, insight and brand awareness within the context of *Spectroscopy*®'s trusted editorial communities. You will receive a choice of topics and in-article links to your gated content are served within relevant editorial content.



Sponsored Survey Package

Spectroscopy®'s sponsored web-based surveys can be used to better understand your client's business issues. These survey projects include a written report of findings and can provide individual data on each survey respondent's habits and preferences.



Email Solutions

Our highly targeted, data-driven database contains decision-makers in the scientific industry you can use to reach your potential buyers.



[CLICK HERE FOR SAMPLE »](#)

Global Digital Edition

Spectroscopy®'s Global Digital Edition provides practitioners of spectroscopic techniques from around the world access to the same objective, peer-reviewed, nuts-and-bolts technical information found in the monthly print edition.



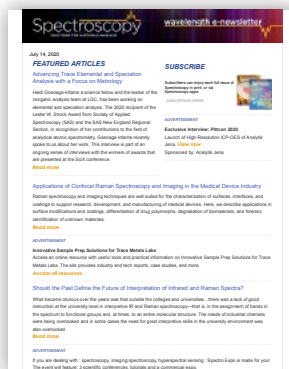
[CLICK HERE FOR SAMPLE »](#)

DIGITAL e-NEWSLETTERS

The Wavelength

Spectroscopy®'s twice-monthly newsletter, exposing readers to new tools, applications, feature articles and other industry-related developments pertinent to their professional work. Each month, The Wavelength focuses one issue on atomic techniques and the other on molecular.

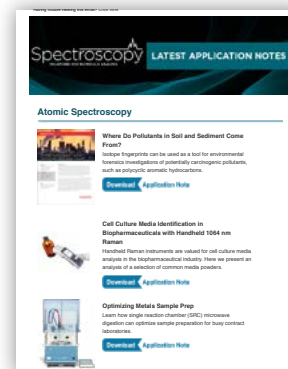
[CLICK HERE FOR SAMPLE »](#)



e-Application Note Alert

Spectroscopy®'s compilation of application notes sent monthly to thousands of qualified scientific subscribers. Each application note comes with a lead generation form that interested readers fill out with full contact information, and we supply you with the leads.

[CLICK HERE FOR SAMPLE »](#)



Issue Alert

Spectroscopy®'s compilation of application notes sent monthly to thousands of qualified scientific subscribers. Each application note comes with a lead generation form that interested readers fill out with full contact information, and we supply you with the leads.

[CLICK HERE FOR SAMPLE »](#)



Current Trends in Mass Spectrometry

Practical, technical and tutorial information about mass spectrometry and its ability to solve complex analytical problems in a range of industrial and research applications.

[CLICK HERE FOR SAMPLE »](#)



VIRTUAL EVENTS AND VIDEO PROGRAMS

Spectroscopy

As an alternative to trade shows, conferences and face-to-face events, you can deliver your message through our virtual communication platforms that include dedicated traffic drivers, lead generation and content engagement. Through our experience, expertise and state-of-the-art in-house studios, the transition from in-person to online is seamless and timely.

Virtual Conferences and Symposia

Virtual conferences offer an at-home alternative to in-person events, bringing critical information directly to the screens of industry professionals — without cutting corners on attendee experience. The virtual learning environment features many of the same amenities of a live trade show or meeting, including a lobby, auditorium, exhibit hall, networking lounge and resource center.



Virtual Presentation Showcase

Is your company missing out on delivering a presentation at an industry event? Reach the same audience by delivering the presentation virtually through our webcast tool. Our presentation showcase program is composed of a series of short, topic-driven videos that combine our editor's interview with your speaker and outtakes from their presentation. Each package is promoted to your target audience — extending reach, expanding access and prolonging engagement well after the event has ended.



Virtual Thought Leadership Interviews/ Roundtable

Using advanced video conference technology, our internal studios team will coordinate a remote interview conducted by our editors and your KOLs that provides insight and digs into the key issues affecting our industry. Each video includes questions of your choice and promotion to our audience.



Virtual Press Conference

Spectroscopy® will give your company the opportunity to deliver the press conferences your company planned for this year's industry events to a targeted audience. Feature topics such as your company's new product launches, M&A activity, restructuring or market trends. Each program includes promotion to our audience.



LIVE EVENTS AND VIDEO PROGRAMS



Video Programs

Extend your ROI at industry events with video content that can strengthen your brand reach post-show with editorialized videos by *Spectroscopy*® and audience engagement with the *Spectroscopy*® community.

Presentation Showcase

Our Presentation Showcase program is composed of a series of short, topic-driven videos that combine our editor's interview with your speaker and outtakes from their presentation. Each package is promoted to your target audience – extending reach, expanding access and prolonging engagement well after the event has ended.

Thought Leadership Interview

Our internal studios team will coordinate an interview conducted by our editors and your KOLs that provides insight and digs into the key issues affecting our industry. Each video includes questions of your choice and promotion to our audience.

Exhibit Booth Interview

Extend your ROI at industry trade shows with custom video content that can strengthen your brand reach post-show. We'll conduct an interview at your booth and edit it into a three to five minute video with promotions to the *Spectroscopy*® community.



Live Events

Partner with *Spectroscopy*® to create your custom live events. Our editorial and events teams work with you to develop and execute best-in-class programs that meet your business and educational goals. What makes *Spectroscopy*® your partner of choice?

Content Development:

The *Spectroscopy*® team works with your team to produce a program based on your needs.

KOL Recruitment:

We find the speakers that will attract your target attendees at the event as well as post-event.

Attendee Recruitment:

Using our extensive databases and relationships with our audiences, *Spectroscopy*® will find and attract the people you want to attend your live event.

Post-Event Content:

Our team will create video, audio and written content based on the program. And not only do we create the content, we also provide marketing programs to get the content out to both attendees and non-attendees.

Turnkey Logistics:

Besides the expertise of *Spectroscopy*®, you also get the meeting planning services of MJH Live Events to create a turnkey solution for your event.



CONTENT MARKETING

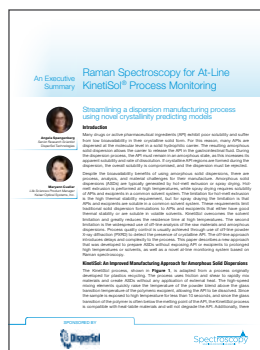
Custom Content Creation

Our dedicated content editor will develop and write thought-provoking, insightful content about your products and services such as, but not limited to:

- White papers
- Webcast summaries
- Conference presentation overviews
- Case studies
- Technical articles
- Roundtable discussions
- Infographics
- Thought leadership interviews
- Digital primers
- Product profiles
- Market research reports
- New product write-ups



SAMPLE 1 »



SAMPLE 2 »

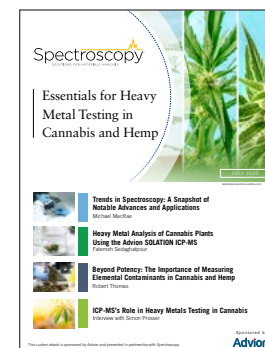


SAMPLE 3 »

Sponsored e-Books

A sponsored custom eBook or eBook series on topic(s) of your choice or a collaborative topic in conjunction with *Spectroscopy*®'s editorial team. This program is designed to deliver high-quality leads.

CLICK FOR SAMPLE »



Lead Nurturing

Topic-driven programs that capture prospects and nurture them by deploying high-quality content via strategically timed communications. These programs are designed to deliver sales-ready leads.



Dedicated Dialogue

Spectroscopy® will conduct an interview with an expert from your company (scientist, corporate manager, etc.). This interview will be marketed through a multimedia program that includes a podcast and a two page article in an issue of *Spectroscopy*®.

CLICK FOR SAMPLE »



WEBCASTS



Position your company as a thought leader with interactive web technology.

MJH Life Sciences™ educational webcasts are led by credible moderators and offer exclusive sponsorship to a qualified audience while embracing digital engagement.

Experience — More than 500 educational webcasts produced by MJH Life Sciences™ each year

Credibility — Spectroscopy® has been in the separation science industry for over 35 years

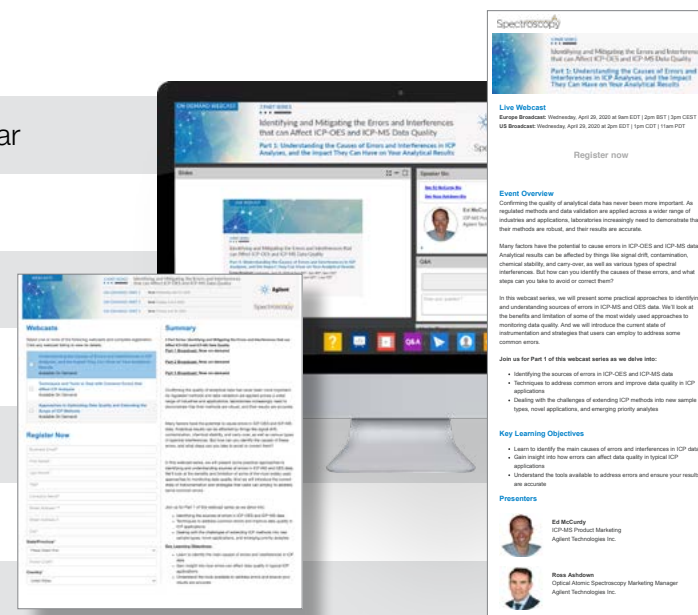
Talent — Respected speakers, moderators and Spectroscopy®'s Editorial Director, Laura Bush

Audience/Reach — Select from 700,000 qualified pharma/science professionals

Marketing & Promotion — Targeted audience development: print, digital and social media

Analytics — Comprehensive lead capture, lead nurturing and data reporting for every event

Turnkey — Full-service management, marketing, training, production and hosting



Our audience drives everything we do.

Cross-platform solutions that can convert a stand-alone educational webcast into an integrated content program.

Uses social media, print and online marketing to amplify the content across the Spectroscopy® community.

- Repurposes webcast content cross-platform
- Delivers the content across multiple channels
- Extends reach, duration and brand visibility
- Increases access and engagement



*Data obtained from past MJH Life Sciences webcasts

INDUSTRY INSIGHTS

Your opportunity to share a point of view

Industry Insights is a native marketing program that gives you the platform to introduce thought leadership and insights within the context of our trusted editorial. This is content marketing at its best with articles by your subject experts, integrated alongside valued content in *Spectroscopy*®.

A native, branded-content opportunity

- Articles, press releases, videos, etc. are included within the digital content feed and/or the print edition of *Spectroscopy*®
- An expandable offering from one article to a complete content center with your branding
- Featured on the spectroscopyonline.com home page as well as in appropriate topic areas
- An integrated promotional program provides significant exposure to our audience



CONTENT ENGAGEMENT HUB

Showcase a key topic and promote your brand

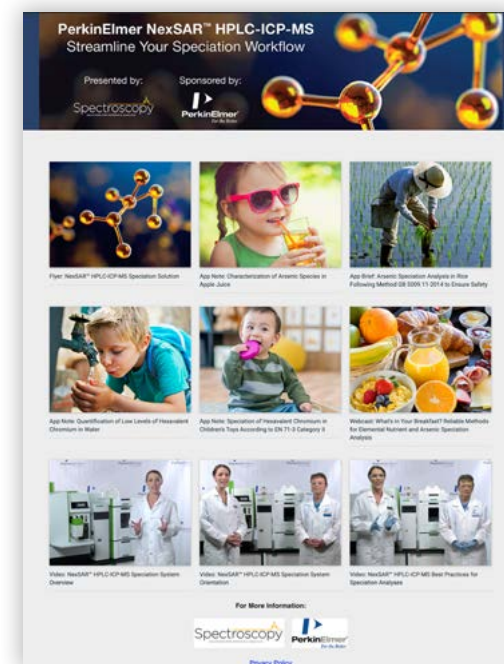
Package your valuable content marketing assets into a user-friendly digital hub where users can self-educate. Driven by a multitouch marketing campaign and single-sign-on access to generate quality leads. The always-on nurturing lets prospects choose the time and place to engage – leading users to spend more time consuming your content.

A native branded-content opportunity

- End-to-end project management including setup of a branded environment, creative design of all materials, turnkey promotion and reporting
- Six to 12 related assets, including white papers, app notes, videos, webcasts, research and web links
- Hosted and promoted for three months
- Your assets are promoted to a relevant audience through a turnkey solution for content syndication and lead nurturing.

Need help developing content?

Our expert content marketing team can work with you to develop engaging content that resonates with your target audience



PRINT SPECIFICATIONS

SPECTROSCOPY® - AD SPECIFICATION

Ad Size	Non-Bleed Ad		Bleed Ad					
			Bleed Ad		Trim Size		Live Area	
	Width	Depth	Width	Depth	Width	Depth	Width	Depth
2-Page Spread	14.5"	9.5"	15.75"	10.75"	15.5"	10.5"	15"	10"
Full page	6.75"	9.5"	8.00"	10.75"	7.75"	10.5"	7.25"	10"
2/3 page Vertical	4.5"	9.5"	5.25"	10.75"	5.125"	10.5"	4.625"	10"
1/2 page Spread	14.5"	4.625"	15.75"	5.375"	15.5"	5.25"	15"	4.75"
1/2 page Horizontal	6.75"	4.625"	8.00"	5.375"	7.75"	5.25"	7.25"	4.75"
1/2 page Vertical	3.375"	9.50"	4.125"	10.75"	4.00"	10.5"	3.5"	10"
1/2 page Island	4.5"	7.00"	5.25"	7.75"	5.125"	7.625"	4.625"	7.125"
1/3 page Horizontal	6.75"	3.00"	8.00"	3.875"	7.75"	3.75"	7.25"	3.25"
1/3 page Vertical	2.125"	9.5"	2.875"	10.75"	2.75"	10.5"	2.25"	10"
1/3 page Square	4.5"	4.625"	MAGAZINE SIZE					
1/4 page Square	3.375"	4.625"	Bleed: 8"x10.75"		Bleed (-) Trim = 0.125" each side			
1/9 show case ad	2.125"	3.00"	Trim: 7.75"x10.5"		Trim (-) Live = 0.25" each side			
1/6 page	2.125"	4.625"	Live Area: 7.25"x10"		* All Measurements in Inches			

Digital Ad Requirements

- Digital data is required for all ad submissions.** Preferred format is PDF/X-1a. Note that a standard PDF is not a preferred format. Files should be a PDF/X-1a which is a PDF subset specific to printing. Publisher shall have no obligation or liability to advertiser of any kind (including, without limitation, the obligation to offer advertiser make goods or any other form of compensation) if an ad is supplied to publisher by advertiser in any format other than our preferred formats. Nonpreferred or nonacceptable formats will be charged a \$150 processing fee. All files should be built to exact ad space dimensions purchased.
- Publisher will not supply a faxed or soft proof for advertiser-supplied files.** Advertiser is solely responsible for preflighting and proofing all advertisements before submission to publisher. If publisher detects an error before going to press, publisher will make a reasonable effort to contact advertiser to give advertiser an opportunity to correct and resubmit advertiser's file before publication.
- Ad proofs:** To insure that advertiser's ad is reproduced correctly, a SWOP-certified color proof that has been made from the same file that advertiser supplies to publisher must be provided. publisher cannot provide advertiser any assurances regarding the accuracy of reproduction of any ad submitted without a SWOP proof. Publisher shall have no obligation or liability to advertiser of any kind (including, without limitation, the obligation to offer advertiser make goods or any other form of compensation) for any ad supplied to publisher by advertiser without a SWOP proof.

DIGITAL SPECIFICATIONS

Creative Unit Name	Initial Dimensions (WxH in pixels)	Maximum Expanded Dimensions (WxH in pixels)	Max Initial File Load Size	Host-initiated Subload	Animation/Video Guidelines	Unit-Specific Notes (See General Ad Requirements)
Leaderboard - Desktop	728 x 90	728 x 315	200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	Expansion must be user-initiated
Leaderboard - Mobile	320 x 50 or 300 x 50	Expansion not allowed for these units	50 KB	Not allowed for this ad unit	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	
Medium Banner	300 x 250	600 x 250	50 KB	Not allowed for this ad unit	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	
Small Banner	300 x 100	Expansion not allowed for these units	50 KB	Not allowed for this ad unit	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	
Half Page	300 x 600 (desktop only)	600 x 600	200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	Expansion must be user-initiated
Welcome Ad	640 x 480 or 300 x 250 (desktop only)	Expansion not allowed for these units	200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	
Billboard Pushdown	970 x 90	970 x 450	200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	Expansion must be user-initiated
Floating Footer	1025 x 100, 970 x 90 or 728 x 90		200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	Expansion must be user-initiated
Contextual Ad	300 x 100 or 430 x 260 (other ad sizes considered)	Expansion not allowed for these units	200 KB	300 KB	15 sec max animation length/Video not allowed for this unit. (If using animation, expansion is not allowed.)	
In-Banner Video	300 x 250, 728 x 90, 300 x 600	Expansion not allowed for these units	200 KB	100 KB	Minimum 24 fps for video/15 sec max length (unlimited user-initiated) /1.1 MB additional file size allowed for host-initiated video/Unlimited file size for user-initiated video	
e-Newsletter ad specifications						
Static Ad Specifications	<ul style="list-style-type: none"> » Max file size: 40K » Formats accepted: GIF or JPG plus 1 live click URL provided by client » Ad unit sizes: 728 x 90 and 300 x 250 » No flash/rich media accepted for e-News 					
In-Column Text Ad Specification	Header: 60 characters, Body text: 210 characters. Maximum character allowances including spaces: 270					
Button	220 x 75					
Featured Profile	3-4 word title, 1 product image (120x120 pixels jpg or gif – max file size of 30kb), 1 Live Click URL, 30-word description (Summary will be subject to revision by our editor if word count exceeded)					

DIGITAL SPECIFICATIONS

Preroll Ad			
Video Setting	Specifications		
File Format	H.264 (mp4)		
Audio Format	MP3 or ACC (Preferred)		
Aspect Ratio	H.264		
Frame Rate	24 or 30		
Length	15 - 30 seconds for non-skippable ads		
Max File Size 10MB	Low Resolution	Medium Resolution	High Resolution
16:9 Aspect Ratio	360p or less	360p - 576p	576p - 1080p
4:3 Aspect Ratio	480p or less	480p - 576	n/a
Video Target Birate	500 kbps - 700 kbps	700 kbps - 1500 kbps	1500 kbps - 2500 kbps for 720p 2500 kbps - 3500 kbps for 1080p
Site Served	» Must be uploaded to YouTube (send video URL, shortened URL not allowed) » Must allow embedding » Must be public or unlisted » True streaming in not allowed		
Third-party Served	» Must be SSL-compliant » VAST 2.0, Vast 3.0 or VPAID (VAST 2.0 will not be accepted for skippable ads)		
Sponsored eBlast Guidelines			
Requirements	» HTML creative from client » Text back up from client (optional) » Subject line and pre-header » Test and final seed list		
Additional Needs for UNBRANDED e-Blasts	» Opt-out link on client's creative » Suppression file from within the last 10 business days from the client » From line		
Please send the following 5 business days before the send date	» The HTML (saved as an attachment, with images hosted to your server) » Text only file (saved in Notepad- with full URLs listed for all links. The text should mirror the words in the HTML and not include coding). » Your suppression file: in excel (only if sending from your company name) » Subject line: (limit to under 50 characters/including spacing) » Test seed list: e-mail address of those to receive the test to review. » Final seed list: any additional e-mail addresses that are not on the test list but need to receive the final deployment (up to 10)		
Timeline	» MJH Life Sciences™ will follow up with a proof of the e-blast at least one business day before the scheduled deployment to the test seed list. » Please review the proof and reply back to the email with approval or changes marked in a PDF. If another proof is required a revised test will be sent. » MJH Life Sciences™ will confirm that the e-blast is scheduled to deploy on the specified date. » By the 15th of the following month, MJH Life Sciences™ will provide delivery metrics for all that deployed within the month.		

GENERAL NOTES

File weight calculation: All files for the ad (.html, .js, .css, images, etc.) must be included as part of the maximum file weight calculation for all file load limits. Shared libraries are also included as part of the file weight calculation unless otherwise exempted. File weights are calculated after files have been compressed into gzip format. You can use this site to check whether your creative is within our specs guidelines:
<http://html5.iabtechlab.com/needauth?redir>.

Initial file load: Includes all assets and files necessary for completing first visual display of the ad.

Host-initiated subload: Where allowed, additional files may load one second after the browser domContentLoadedEventEnd event. The ad should be able to “listen” for the browser domContentLoadedEventEnd event before subsequent files beyond the initial max file size may be loaded.

User-initiated file size: Ads that allow additional file size for host-initiated subload also allow for unlimited file load after user-initiated interaction. User initiation is the willful act of a user to engage with an ad. Users may interact by clicking or tapping the ad, and/or rolling over an ad (or a portion of an ad).

VIDEO REQUIREMENTS:

- File type: .mp4
- Max file size: 20mb
- Ratio: 16:9
- Dimensions: 1280x720 (responsive to the page level)
- Tags accepted: 1x1, VAST, VPAID JS (html), all tags must be SSL only
- Video length: 15/30 sec
- FPS: 24

HTML5 NOTES:

HTML5 provides/introduces new options for developing ads. The IAB has developed HTML5 for Digital Advertising (<http://www.iab.com/html5>) to help ad designers provide ads in HTML5 unit that will perform more successfully across the display advertising ecosystem. Please review this document and adopt its recommendations to help improve HTML5 ad performance in the industry.

HTML5 design industry standards info:

<http://www.iab.com/html5>

CONTACT US

Spectroscopy

SALES

Michael Tessalone

Senior Vice President
Phone: (732) 346-3016

mtessalone@mjlifesciences.com

Stephanie Shaffer

Group Publisher
Phone: (774) 249-1890

sshaffer@mjlifesciences.com

Ed Fantuzzi

Sales Director
Phone: (732) 346-3015

efantuzzi@mjlifesciences.com

Timothy Edson

Account Executive - East Coast & Europe
(609) 325-4729

tedson@mjhassoc.com

Michael Howell

Account Executive - Midwest & West Coast
(732) 710-2175

mhowell@mjlifesciences.com

MARKETING

Brianne Pangaro

Marketing Manager
Phone: (732) 346-3019

bpangaro@mjlifesciences.com

EDITORIAL

Laura Bush

Editorial Director
Phone: (732) 346-3020

lbush@mjlifesciences.com

John Chasse

Managing Editor
Phone: (732) 346-3050

jchasse@mjlifesciences.com

Cindy Delonas

Associate Editor
Phone: (732) 346-3052

cdelonas@mjlifesciences.com

Will Wetzel

Assistant Editor
(732) 289-5983

wwetzel@mjlifesciences.com

CIRCULATION

Melissa Stillwell

Director of Marketing, Industry Sciences

Phone: (218) 740-6431

mstillwell@mjlifesciences.com

DIGITAL

Michael Kushner

Senior Director, Digital Media
Phone: (732) 346-3028

mkushner@mjlifesciences.com

Kristen Moore

Webcast Operations Manager
Phone: (440) 891-2716

kmoore@mjlifesciences.com

Vania Oliveira

Project Manager
Phone: (732) 346-3021

voliveira@mjlifesciences.com

Sabina Advani

Digital Production Manager
Phone: (732) 346-3081

sadvani@mjlifesciences.com

Kaylynn Chiarello-Ebner

Managing Editor, Special Projects
Phone: (732) 346-3033

kebner@mjlifesciences.com

CUSTOM PROJECTS

Kaylynn Chiarello-Ebner

Managing Editor, Special Projects
kebner@mjlifesciences.com

Alissa Marrapodi

Custom Content Writer

amarrapodi@mjlifesciences.com

MJH Life Sciences

485 Route 1 South
Building F, Suite 210
Iselin, NJ 08830 USA
Phone: 732-596-0276

MJH life sciences™
knowledge that matters™

MJH Life Sciences™ is the largest privately held medical media company in the United States. We deliver direct access and engagement of professional audiences by providing multichannel sources of trusted healthcare and scientific information that drive informed decisions in the following markets: Oncology | Allied Health | Dental Specialty Care | Industry Sciences | Managed Care | Primary Care | Animal Health. Visit www.mjlifesciences.com to learn more.