THE GLOBAL JOURNAL OF ENERGY EQUIPMENT

Turbomachinernational International AND Life sciences' BRAND

PLANNER



#1 GLOBAL RESOURCE FOR PRINT, DIGITAL, AND CONTENT MARKETING SOLUTIONS IN ENERGY EQUIPMENT



Dedicated to improving quality of life through life sciences communications, education and research.

As the largest privately held medical and life sciences media company in the United States, MJH Life Sciences™ provides unparalleled reach to key decision-makers from all facets of the life sciences industry. Our multichannel platform extends to more than 3.5 million within the healthcare and science industries across 50 brands, delivering the information that matters most, when and where they need it. We are committed to meeting the needs of our audience and our partners with innovative solutions that allow us to adapt and pivot quickly during times of rapid change.

Partner with us to stay connected with your audience, no matter the circumstances.

56 Brands

7.3M+
Unique Visitors
per month

1.9M+
Print Circulation

3.5M+

18.7V+
Average Page Views
per Month

KOLs on Editorial board



UNMATCHED IN GLOBAL ENERGY TECHNOLOGY

Over 60 years

Turbomachinery International Magazine is published seven times a year and covers the latest industry news in the energy and industrial markets, including engineering breakthroughs in gas and steam turbines, compressors, expanders, pumps, combined cycles, instrumentation & control and all associated equipment and services in land, air and marine-based applications. Available in PRINT and ONLINE.

Turbomachinery Supplement

Turbomachinery International editorial team regularly covers a variety of topics in supplements such as: Hydrogen Turbomachinery, Pumps and LNG, as well as custom supplements as requested.

The **Turbomachinery Handbook** is the most complete PRINT and ONLINE reference catalog serving the turbomachinery markets. In addition to in-depth forecasts of turbomachinery markets, it provides a comprehensive list of manufacturer machine specifications and a searchable directory of over 800 product and service vendors. Based on a recent survey of 1,000 subscribers, 78% find the Handbook a valuable source of suppliers and equipment specifications. Some 57% refer to the Handbook 8–15 times annually when researching new suppliers.

To get listed in the online and printed Handbook, go to www.TurboHandbook.com

The **Turbomachinery Newsletter**, published twice weekly, is the definitive aggregated source of breaking news that often scoops the general media. It features technical articles, industry commentary, product announcements and value-added expert opinion in the energy and turbomachinery markets worldwide.

Turbomachinery International's online resources host a knowledgeable staff of industry experts, as well as a searchable archive of past newsletters, past issues, sponsored links, new projects and engineering breakthroughs.

OUR EDITORIAL TEAM



Drew Robh

Drew Robb has been Editor in Chief of *Tur-bomachinery International* for a decade. A 25 year veteran of the energy, oil & gas and engineering sector, he is responsible for the print edition and overall content.

ARobb@MJHLifeSciences.com | 323-317-5255



Rory Pasquariello

Rory Pasquariello is Assistant Editor/Online Editor of *Turbomachinery International*. His duties include social media, online content, industry news, new products and editing.

RPasquariello@MJHLifeSciences.com | 609-250-4625

THE GLOBAL RESOURCE OF ENERGY EQUIPMENT

"I read the issue from cover to cover. You are doing a great job with these articles."

—Herb Sirois, Foster Cove Engineering

"Turbomachinery International remains my favorite to read by far (there really isn't even a close 2nd)."

-Dave Pincince, Turbocam

"Keep up the good work."

-Dr. Dara Childs, Retired Director, Turbomachinery Lab, Texas A&M

"Congratulations on your Myth Buster Columns. I keep them in a special folder."

-Ron Natole, Natole Turbine Enterprises (retired gas turbine expert)

Turbomachinery.

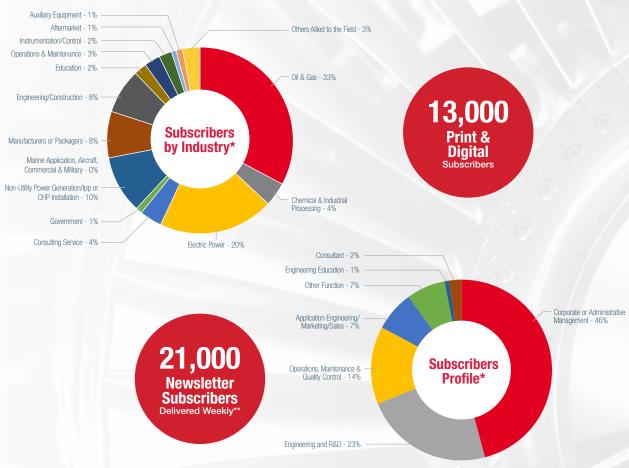
Turbomachinery.

Industry's Technology and Business Beacon for Readers Worldwide

Placing your ad in Turbomachinery International guarantees your message will be seen by industry professionals who read Turbomachinery International regularly in print or online.

#1 in Readership

Decision makers rely on us to keep them informed of the latest engineering feats, technology breakthroughs and new products and services. **Turbomachinery International** was rated "very valuable" based on a recent online readership study of 500 readers. No competing industry magazine mentioned in the study attained that level of appreciation.



*Source is AAM Audit, June 2020, as filed with Alliance for Audited Media, subject to audit **Publishers own data

Turbomachinery.

Website*

turbomachinerymag.com Average Monthly Page Views

56,726

Average Monthly Average Monthly Unique Visitors

28,708

eNewsletters*

Average Distribution

21,000



Available Opportunities

Turbomachinerymag.com is designed to serve the information needs of engineers and technical decisionmakers worldwide. It offers excellent opportunities to attract potential customers to your site, and an online audience of more than 29,000 readers.

It includes:

- *Turbomachinery International* magazine and Handbook, searchable editorial archives of past issues of the magazine and Handbook, as well as company news, user groups, white papers and industry links.
- Banner Ads that increase your recognition and link potential customers to your site.

WEBSITE ADVERTISING & SPONSORSHIPS

Partner with the industry's authoritative voice among turbomachinery users and suppliers worldwide. Banner advertising includes standard formats and positions, including Leaderboard and Skyscraper. We support Shockwave, Flash, Complex Animation, and User-Initiated Media and Sound. Sponsorships are available for the Daily E-mail Newsletter and Blog as well as sponsored micro-sites.



Publisher's Own Data

Digital Offerings

Turbomachinery.

turbomachinerymag.com

Display your ad in front of decision makers in the field by placing your display ad on turbomachinerymag.com

- Banner Ads
- Expandable Video Banner Ads
- Rich Media
- Geotargeting
- Native Advertising



eNewsletters

Newsletters are blasted twice weekly to global professionals who specify, maintain and purchase equipment and services.

Whitepaper eNewsletters

Participating companies receive instant notification from subscribers who download their whitepaper—registrant's name, company and contact information. Whitepapers will be posted on the *Turbomachinery International* Website for one year following each blast.



Sponsored Content Block

Exclusive sole-sponsored resource section on *Turbomachinery International's* website where your company can disseminate collateral, videos, whitepapers, and research, to drive website traffic, generate leads, and more. Link up to 4 assets plus your company's logo and website link. For gated assets, all registration information will be provided.



Custom Targeted Email

Emails from our database that contains unduplicated decision makers from global companies involved in industry science industries served by our leading publications.



Sponsored Survey Package

Turbomachinery International's sponsored webbased surveys can be used to better understand your client's business issues. These survey projects include a written report of findings, and can provide individual data on each survey respondent's habits and preferences.



Ad Retargeting

Once a visitor leaves turbomachinerymag.com, your display ad will follow them across the web, driving targeted groups to your website to learn more about your products or services.



Virtual Events



As an alternative to tradeshows, conferences and face-to-face events you can deliver your message through our virtual communication platforms that include dedicated traffic drivers, lead generation and content engagement. Through our experience, expertise and state of the art in-house Studios, the transition from in-person to online is seamless and timely.

Virtual Conferences and Symposium

Virtual Conferences offer an at-home alternative to in-person events, bringing critical information directly to the screens of industry professionals — without cutting corners on attendee experience. The virtual learning environment features many of the same amenities of a live tradeshow or meeting, including a lobby, auditorium,



exhibit hall, networking lounge, and resource center.

Virtual Presentation Showcase

Is your company missing out on delivering a presentation at an industry event? Reach the same audience by delivering the presentation virtually through our webcast tool. Our Presentation Showcase program is comprised of a series of short, topic driven videos that combine our editor's interview



with your speaker and outtakes from their presentation. Each package is promoted to your target audience – extending reach, expanding access and prolonging engagement well after the event has ended.

Virtual Thought Leadership Interviews/Roundtable

Using advanced video conference technology, our internal Studios team will coordinate a remote interview conducted by our editors and your KOLs that provides insight and digs into the key issues affecting our industry. Each video includes questions of your choice and promotion to our audience.



Virtual Press Conference

Turbomachinery International's will give your company the opportunity to deliver the press conferences your company planned for this year's industry events to a targeted audience. Feature topics such as your company's new product launches, M&A activity, restructuring, or market trends. Each program includes promotion to our audience.



Live Events and Video Programs



Video Programs

Extend your ROI at industry events with video content that can strengthen your brand reach post show with editorialized videos by *Turbomachinery International* and audience engagement with the *Turbomachinery International* community.

Presentation Showcase

Our Presentation Showcase program is comprised of a series of short, topic driven videos that combine our editor's interview with your speaker and outtakes from their presentation. Each package is promoted to your target audience – extending reach, expanding access and prolonging engagement well after the event has ended.

Thought Leadership Interview

Our internal Studios team will coordinate a interview conducted by our editors and your KOLs that provides insight and digs into the key issues affecting our industry. Each video includes questions of your choice and promotion to our audience.

Exhibit Booth Interview

Extend your ROI at industry tradeshows with custom video content that can strengthen your brand reach post show. We'll conduct an interview at your booth and edit it into a 3-5 minute video with promotions to the *Turbomachinery International* community.





Live Events

Partner with *Turbomachinery International* to create your custom live events. Our editorial and events teams work with you to develop and execute best-in-class programs that meet your business and educational goals. What makes *Turbomachinery International* your partner of choice?

Content Development:

The *Turbomachinery International's* team works with your team to produce a program based on your needs.

KOL Recruitment:

We find the speakers that will attract your target attendees at the event as well as post event.

Attendee Recruitment:

Using our extensive databases and relationships with our audiences, *Turbomachinery International* will find and attract the people you want to attend your live event.

Post-Event Content:

Our team will create video, audio and written content based on the program. And not only do we create the content, we provide marketing programs to get the content out to both attendees and non-attendees.

TurnKey Logistics:

Besides the expertise of *Turbomachinery International*, you also get the meeting planning services of MJH Live Events to create a turnkey solution for your event.





Content Marketing



Custom Content Creation

Demonstrate thought leadership

Our dedicated content editor will develop and write thoughtprovoking, insightful content about your products and services such as, but not limited to:

- Whitepapers
- Webcast summaries
- Conference presentation overviews
- Case studies
- Technical articles
- Roundtable discussions
- Infographics

- Thought leadership interviews
- Digital primers
- Product profiles
- Market research reports
- Company profiles
- Dedicated Dialogues

Front & Center

A member of *Turbomachinery International's* team will attend your company's conference presentation and conduct an in person interview with your presenter. The Q&A will be published as a 2-3 page interview in a print/digital issue of *Turbomachinery International* and broadcasted as a video if desired. Front & Centers are aggressively promoted through multi-channel marketing for one full year.



Sponsored eBooks

We will integrate your Articles, Case Studies, Whitepapers, Videos, Website Links, Webcasts and other digital resources. And then deliver them digitally to 21,044 subscribers.



Lead Nurturing

Topic-driven programs that capture prospects and nurtures them by deploying high-quality content via strategically-timed communications. These programs are designed to deliver sales-ready leads.



Audio Podcast

Turbomachinery International's podcasts provide insights on current news, new products, applications and important trends. Our staff works with you to customize programming to attract the most relevant listener base and to demonstrate your connection or expertise with the topic(s).





Position your company as a thought leader with interactive web technology.

Turbomachinery International educational webcasts are led by credible moderators and offer exclusive sponsorship to a qualified audience while embracing digital engagement.

Experience — More than 500 educational webcasts produced by our group each year

Credibility — *Turbomachinery International* has been in the industry for over 60 years

Talent — Respected speakers, producers as well as moderators from our editorial team

Audience/Reach — Select from qualified industry professionals

Marketing & Promotion — Targeted audience development: print, digital, and social media

Analytics — Comprehensive lead capture and data reporting for every event

Turnkey — Full service management, marketing, training, production, and hosting



Enhanced Webcasts

Cross-platform solutions that can convert a stand-alone educational webcast into an integrated content program

Extend the reach of your webcast. We transcribe the webcast and write a comprehensive technical brief which we promote through our online channels. We also provide you with a PDF of the paper.

Editor Series - Multi-Sponsored Webcasts

Ask you sales representative for details



Industry Insights



Your opportunity to share a point of view

Industry Insights is a native marketing programme that gives you the platform to introduce thought leadership and insights within the context of our trusted editorial. This is content marketing at its best with articles by your subject experts, integrated alongside valued content in *Turbomachinery International*.

A native, branded content opportunity

- Articles, press releases, videos, etc. are included within the digital content feed and/or the print edition of Turbomachinery International
- · An expandable offering from one article to a complete content center with your branding
- Featured on the turbomachinerymag.com home page as well as in appropriate topic areas
- An integrated promotional programme provides significant exposure to our audience



Content Engagement Hub

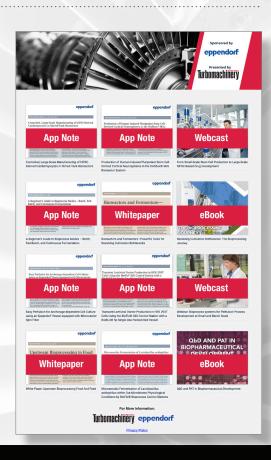
Showcase a key topic and promote your brand

Package your valuable content marketing assets into a user-friendly digital hub where users can self-educate themselves. Driven by a multi-touch marketing campaign and single-sign-on access to generate quality leads. The always-on nurturing lets prospects choose the time and place in which they engage – leading users to spend more time consuming your content.

- End-to-end project management including setup of a branded environment, creative design of all materials, turnkey promotion, and reporting
- 6-12 related assets, including white papers, app notes, videos, webcasts, research and web links
- Hosted and promoted for 3 months
- Your assets are promoted to a relevant audience through a turnkey solution for content syndication and lead nurturing.

Need help developing content?

Our expert content marketing team can work with you to develop engaging content that resonates with your target audience



REACH TURBOMACHINERY BUYERS ALL YEAR LONG

The Turbomachinery International® handbook is the #1 digital and print source that provides over 100,000 buyers of turbomachinery technology, products, and services worldwide a searchable source of suppliers.

What's in the Handbook?

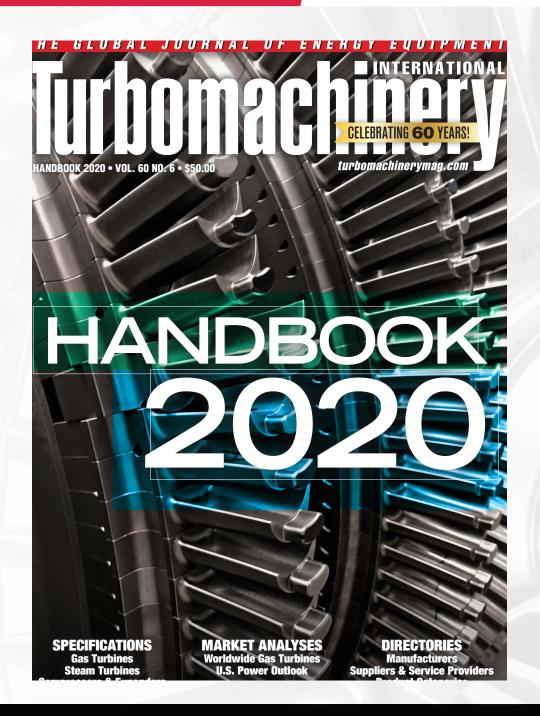
A detailed Company Directory, complete with:

- Contact information
- Text description of each company
- Categories providing a cross-index of market segments and related equipment and services
- Machinery specifications for all the major OEMs
- Market analyses by experts in the field

Benefits of being listed:

- Your company's contact information and description will be in front of industry decision makers
- Distributed at EVERY major Turbomachinery Industry tradeshow, conference, exhibition, and group meeting we attend
- 12 months of exposure the Handbook is used as a reference for industry professionals throughout the year
- Immediate Online Handbook exposure for the next two years and the ability to update your listing at any time

To get listed in the online and printed Handbook, go to www.TurboHandbook.com or contact Bob Maraczi at RMaraczi@MJHLifeSciences.com or (203) 810-5277



Editorial Calendar*

Turbomachinery.

Each issue, the magazine includes the following topics as well as special features, show reports, news, products and columns, with categories covering a wide range of topics:

Turbines: gas turbines, steam turbines, power generation, combined cycle plants, aeroderivatives, simple cycle plants, turbomachinery controls, combined heat and power (CHP), packaging, blades and vanes, IGCC, microturbines, uprates and retrofits, hydrogen, supercritical CO₂

Compressors: Centrifugal compressors, centrifugal fans, oil & gas, LNG, enhanced oil recovery, offshore technology, expanders, mechanical drive,

Maintenance and Repair: Parts and service, turbomachinery maintenance, plant maintenance, inspection, borescope, lubrication, water washing

Auxiliaries and Components:

Magnetic bearings, seals, bearings, actuators, turbine inlet cooling, filtration, silencers, Heat Recovery Steam Generators (HRSGs), sensors, valves, gears, VSDs, materials and coatings, pumps, vibration,

Software and Controls: turbomachinery controls, big data, digitalization, analytics, seals, motors, computer-aided engineering, CAD/CAM, digital twin, FEA, instrumentation, industrial internet

Ad Close January 26 Ad Due March 18 Ad Due Ad Due March 18 Ad Due Ad Due Ad Due March 18 Ad Due March 18 Ad Due March 18 Ad Due Ad Due Ad Due March 18 Ad Due March 18 Ad Due Ad Due Ad Due March 18 Ad Due Ad Due Ad Due March 18 Ad Due Ad Due Ad Due Ad Due March 18 Ad Due Ad D	JANUARY FEBRUARY	MARCH APRIL	MAY JUNE	JULY AUGUST	SEPTEMBER OCTOBER	HANDBOOK 2020	NOVEMBER DECEMBER
Gas Turbines Hydrogen LNG Maintenance and Repair Compressors LNG Chriffugal Components Chriffugal Combined Cycle Auxiliaries and Combined Cycle Software and Controls Free half-page corporate profile with every full-page and minternational Free half-page corporate profile with every full-page and Sea Canual Meeting International PowerGen International Free Whitepaper or Button Ad in Turbo e-Newsletter Free Whitepaper or Button Ad in Turbo e-Newsletter PowerGen India Gas Turbines Steam Turbines PowerGeneration Compined Cycle Compressors Seas Statam Turbines Combined Cycle Sasals, Valves, Bearings & Actuators Combined Cycle Maintenance Compined Cycle Sasals, Valves, Bearings & Actuators Simple Cycle Maintenance Combined Cycle Maintenance				/			
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PowerGen International Baker Hughes, GE Annual Meeting Users, Inc. Western Turbine Users, Inc. VALUE ADDED Free Whitepaper or Button Ad in Turbo e-Newsletter Free Whitepa	Hydrogen Maintenance and Repair CHP Software and controls Free half-page corporate profile with every full-page	Compressors LNG Auxiliaries and Components Outages and shutdowns Combined cycle Digital twin Remote monitoring	Power Generation Combined Cycle Aeroderivative Gas Turbines Parts & Service Inspection & Borescope Water Washing & Inlet Cooling Filtration Controls Lubrication	Compressors & Fans Gas Turbines CHP Blades & Vanes Simple Cycle Maintenance Materials & Coatings Vibration Instrumentation LNG	Maintenance Lubrication Seals, Valves, Bearings & Actuators Big Data Analytics Controls Combined Cycle Oil & Gas Gears & VSDs CAD/CAM Industrial Internet	Gas & Steam Turbines Compressors Expanders Combined Cycle Mechanical Drive Marine Market Analyses Gas Turbines U.S. Power Industry Compressors Directories Manufacturers Supplier & Service Providers	Offshore Technology Centrifugal Compressors & Expanders Power Generation Microturbines Uprates and Retrofits, Parts & Service Magnetic Bearings HRSGs Pumps Digital Twin
International GE Annual Meeting Users, Inc. Users,			P	OST SHOW REPORT			
Free Whitepaper or Button Ad in Turbo e-Newsletter		0 ,		Turbo Expo	HRSG Forum		
Button Ad in Turbo e-Newsletter				VALUE ADDED			
BONUS DISTRIBUTION Western Turbine Users Inc. Asia Turbomachinery & Pump Symposia PowerGen India Heat Recovery Steam Generator Forum Asia Turbomachinery & Pump Symposia Every major turbomachinery & Pump Symposia Every major turbomachinery trade show, conference & exhibition and user group meeting we attend in 2020 Turbomachinery & Pump Symposia	Button Ad in Turbo	Button Ad in Turbo	Button Ad in Turbo	Button Ad in Turbo	Button Ad in Turbo	Button Ad in Turbo	Button Ad in Turbo
Western Turbine Users Inc. Asia Turbomachinery & Pump Symposia Turbomachinery & Pump Symposia Heat Recovery Steam Generator Forum Asia Turbomachinery & Energy Series Turbomachinery & European Utility Week and Clarion Power & Energy Turbomachinery & Every major turbomachinery trade show, conference & exhibition and user group meeting we attend in 2020 Turbomachinery & Pump Symposia		Executive Q & A	\			lucts & Services	
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*Subject to change

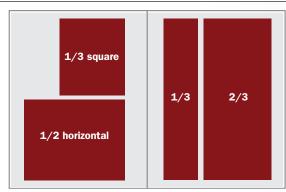
Print Specifications & Production

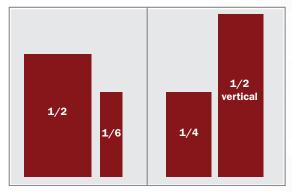
Turbomachinery.

MAGAZINE AND HANDBOOK

MECHANICAL REQUIREMENTS

AD UNIT	Wid	th	Dep	Depth	
Space	(inches)	(mm)	(inches)	(mm)	
Full Page	7.0	178	9.75	248	
Two-page spread	16.0	406	10.75	273	
2/3 vertical	4.75	121	9.875	251	
1/2 island	4.75	121	7.5	190	
1/2 horizontal	7.25	184	4.75	121	
1/2 vertical	3.5	89	9.875	251	
1/3 square	4.75	121	4.75	121	
1/3 vertical	2.25	57	9.875	251	
1/4 page	3.5	89	4.75	121	
1/6 page	2.25	57	4.75	120	





BLEED (Actual magazine size)

2 page spread bleed:

(U.S.) 16.5" width \times 11" length trims to 16" \times 10.75" (Metric) 420 mm width by 280mm length trims to 407mm by 273mm

1 page bleed:

(U.S.) 8.25" × 11" trims to 8" × 10.75"

(U.S.) Leave 0.25" safety all around the live matter (Metric) 210 mm width by 280mm length trims to 203mm by 273mm

PRODUCTION & PRINTING INFO

Format:

Hi-Res, printer-ready, PDFx1a:2001 files ONLY.

One ad ONLY per PDFx1a:2001 file accepted.

(Spreads must be separated as two separate PDF files and marked for left and right with bleed on all four sides, a combined file must also be sent.)

Naming Requirements:

When naming your ad file for your company, for example, name it with the magazine name and issue date, i.e. Company Name_Turbomachinery International_January 2018.pdf. Ensure that your file name does NOT contain any spaces or special characters.

Hi-Res PDFx1a:2001 files must have:

- 1. All fonts embedded (NO True Type fonts accepted)
- The correct mode (ie. CMYK or Grayscale) Never RGB or LAB or embedded color profiles.
- All spot colors MUST be converted to CMYK. NO file with PMS colors accepted.
- 4. OPI must NEVER be included in the file. (see advanced tab in
- 5. Resolution: 300 DPI for all submitted images and files.
- All ads must have position marks for non-bleed ads and trim and bleed marks for bleed ads.

THE CORRECT SIZE PROOF MUST ALWAYS BE GENERATED DIRECTLY FROM THE DISK/FILE YOU SUBMIT.

ONLY ACCEPTED PROOFS for 4 color ads:

- 1. Kodak APPROVAL Proof
- 2. Matchprint DIGITAL H/T Proof
- Fuji FINALPROOF

Proofs MUST be created with SWOP Web Offset gains. Publication not responsible for variance between digital file, and any proof not listed above. Proof must be screened at 133 line screen on publication base, color calibration SWOP Standards, Density max 260%–280%. All ads supplied without a color proof will have one made (time permitting) at advertiser or ad agency's expense. Since client will not be able to sign off on the proof made, the publication is not responsible for color of proof.

Publication is not responsible for files that do not conform to the specifications listed. Please confirm due dates with the production department. If you have questions, and/or problems with supplying a digital format, please contact the Production Dept. Please note: Charges will be made to advertiser or agency at commercial rates for digital files that require operator intervention. A color/content proof must be supplied.

EMAIL Advertising Materials to:

Monica Flick, Sales and Marketing Coordinator 732-346-3009

MFlick@MJHLifeSciences.com

Insert Rates On request

List Rentals

E-mail your message to a targeted, pre-specified list of qualified professionals worldwide. It's a fast, easy and inexpensive way to broaden your exposure and recognition.



Online Advertising

Turbomachinery.





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2020 ONLINE ADVERTISING

Website and Newsletter

Only file formats accepted for digital advertising are JPG, PNG or GIF.

DIGITAL NEWSLETTER

Location	Size	Notes
Top Leaderboard	640×100px	Twice Weekly (Exclusive)
Skyscraper	140×600px	Twice Weekly (Exclusive)
Leaderboard	640×100px	Twice Weekly (Exclusive)
Full Banners	480×100px	Twice Weekly (Exclusive)
Text Ad		1/1/h

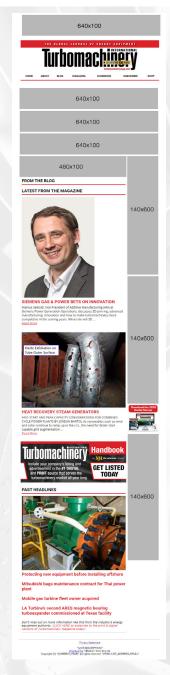
WEBSITE

Location	Size	Notes
Interstitial	640×640px	Exclusive
Top Leaderboards	940×100px	Exclusive
Leaderboards	940×100px	All pages (Up to 3 advertisers rotate)
	240×600px	,
Skyscraper		All pages (Up to 3 advertisers rotate)
Banners	000 450	Homepage Only
	620×150px	(Up to 3 advertisers rotate)
Big Box	300x250px	Homepage Only
		(Up to 3 advertisers rotate)
In Blog Banner	620×150px	Blog Only (Exclusive)

TurbomachineryMag.com

The online component of your marketing strategy

Speak to your local sales representative and find out which opportunities best suit your needs.







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E-mail: leithen@francisandlow.com