

# When you think equipment, think Federal Equipment

**WE SELL** high-quality pharmaceutical  
processing and packaging equipment

**WE BUY** complete facilities, lines,  
and individual machines

[www.fedequip.com](http://www.fedequip.com)

**Federal Equipment**  
Company





## **ABOUT** FEDERAL EQUIPMENT COMPANY

Federal Equipment Company has been a trusted source for high-quality used equipment for more than 50 years and is one of the largest suppliers of pharmaceutical processing and packaging machinery. We are a company with a history of industry expertise and the resources to support our global customers.



## Experience The Difference

Federal Equipment Company is a unique used equipment dealer. We have the ability to support companies dealing with the drivers that lead to buying and selling of used machinery – with a differentiation you can't ignore:

- > A large inventory of thousands of machines that are available immediately.
- > High-quality machines from strategic resource recovery relationships with industry leaders.
- > Climate-controlled, pharma-dedicated warehousing with equipment accessible for inspection and testing.
- > Solid-Dose Equipment Training Center where you can run equipment and train personnel.
- > A full in-house formulation development lab.
- > Exceptional knowledge of equipment values for accurate appraisals.
- > Ability to partner with your company for internal asset redeployment.
- > Resources to make cash offers that provide instant liquidity.
- > Knowledge of legal and regulatory requirements regarding the transfer, import, and export of equipment.

## Drivers Of Change

- > Add capacity and source strategic upgrades.
- > Attract the next big customer or move quickly to meet project equipment requirements.
- > Optimize the ROI from your manufacturing footprint.

## Trade Association Memberships

- > Drug, Chemical & Associated Technologies (DCAT)
- > Society of Chemical Manufacturers & Affiliates (SOCMA)
- > Turnaround Management Association (TMA)
- > Machinery Dealers National Association (MDNA)
- > Investment Recovery Association (IRA)

# THINK TRUSTED PARTNER

Federal Equipment Company is more than a machinery dealer – we are a trusted partner in every aspect of equipment acquisition or resource recovery





# THINK STRATEGIC UPGRADE

Federal Equipment Company has the expertise, inventory, and resources to supply you with the right equipment in the shortest time

## Large Inventory Of High-Quality Used Equipment

Federal Equipment Company is one of the most trusted names as well as one of the largest suppliers of pharmaceutical processing and packaging machinery. Our staff is experienced and knowledgeable, so you can be confident you're buying high-quality equipment that fits your precise needs.

Our clean, climate-controlled, pharma-dedicated warehouses contain large inventory of high-quality processing and packaging equipment in premium condition. They allow you to easily inspect and, in many cases, test the equipment prior to sale. Inventory can typically be viewed in our location or at the seller's site. Equipment can be viewed on our website, which is updated daily.

## Advantages Of Used Equipment

- > It is more cost efficient than new equipment. With Federal Equipment Company's help, machines that will work within your processes can be acquired.
- > Used equipment is immediately available, eliminating weeks or months of lead time before start up.
- > Pharmaceutical manufacturers can replace equipment quickly, avoiding shutdowns.
- > Used equipment is a cost-effective option for mitigating supply-chain risk.



### Solid Dose Equipment Training Center

Federal Equipment Company has partnered with Techceuticals to create a unique training center and testing facility within our pharmaceutical equipment warehouse. We have a full formulation development lab, where users can run machines and send personnel to be trained by experts on manufacturing operations.

The ability to inspect and run equipment gives you ultimate confidence that you're making the right investment relative to your specific need. Our training center features a classroom where we provide the best equipment education in the business for your personnel. This is another significant differentiator from other sources of used equipment.

### Additional Value Through OEM Relationships

Federal Equipment Company has strong relationships with many major pharmaceutical processing and packaging OEMs. Since we deal in high-quality used equipment, they recognize our involvement in the product lifecycle and these relationships help ensure that you get the best long-term value from your investment. They provide product support, service, and the availability of parts. If purchasing new equipment becomes the logical strategy, we can connect you with the most suitable supplier.



*Our training center and testing facility offers the unique opportunity to run machines, giving you optimum confidence in your equipment investment.*

**OEM Relationships**  
Federal Equipment Company has strong relationships with many major pharmaceutical processing and packaging OEMs.

# THINK RESOURCE RECOVERY

Federal Equipment Company removes the headaches of equipment disposal and helps you recover optimum value from assets

## **Optimized Return On Investment**

Cost pressures are significant drivers for pharmaceutical manufacturers seeking to eliminate redundancies and increase productivity and efficiency. When you need to sell equipment – to bring your facility up to current requirements, maximize the return from your footprint, or liquidate assets because you're closing or selling a facility – the expertise and resources of Federal Equipment Company should make us an automatic call to optimize your resource recovery.

## **Immediate Cash Liquidity Based On Accurate Appraisals**

Federal Equipment Company has extensive facilities to store acquired inventory, including pharma-dedicated warehousing. Our extensive resources allow us to make cash offers and arrange to remove assets quickly. Certified appraisers with exceptional knowledge of equipment values make accurate valuations. Users gain the benefit of fast cash offers based on these appraisals.





### Strategic Equipment Management Partner

Larger pharmaceutical companies with multiple sites or undertaking mergers and acquisitions typically have ongoing resource recovery initiatives. While these can be run in-house, they require expertise that often isn't available and place a burden on other resources.

Federal Equipment Company can facilitate management of equipment across all facilities, maximizing investment recovery. The greatest return is achieved when internal redeployment is possible and capital expenditures can be avoided. When liquidation is the best option, Federal Equipment Company is also the expert partner to manage that process.

### Trusted Reputation

Federal Equipment Company has been a buyer and seller of high-quality, used processing and packaging equipment for more than 50 years



### Accurate Appraisals

Our experience and commitment to the pharmaceutical market fosters exceptional knowledge of equipment, which in turn supports accurate valuations from certified appraisers



Federal Equipment maintains an extensive inventory of pharmaceutical processing and packaging equipment in more than 200,000 square feet of climate-controlled, pharmaceutical-dedicated warehouse space.

# THINK

Resource Recovery

Capital Upgrade

Industry Expertise

**FEDERAL EQUIPMENT**

Equipment Valuation

OEM Relationships

Equipment Training



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