





For more than 35 years, *LCGC's* mission has been to enhance the productivity, efficiency, and the overall value of separation science globally. Through unbiased peer-reviewed content, trusted troubleshooting advice, and best-practice applications solutions, we serve as a mentor to laboratory-based analytical chemists so they can enhance their proficiency in modern chromatographic technique and instrumentation. This, in turn, provides them with a competitive advantage for the real-world analysis issues they face.













Why partner with LCGC?

Leader

LCGC continues to be the leading brand dedicated to the field of chromatography.

Essential

LCGC provides unbiased technical information, trusted troubleshooting advice, and best-practices application solutions that chromatographers need to help them with their daily jobs.

Community

LCGC facilitates interaction between scientists and suppliers.

Reach

LCGC maintains the largest audited circulation of influential chromatographers.

Innovation

LCGC delivers not only traditional advertising but integrated marketing solutions for suppliers to reach their customers.

What do you consider to be LCGC's most unique attribute or feature?*

"Most articles are written in a way that is easy for people at every level of experience to read."

> Group/Section/ Project Head or Leader

"LCGC is the most comprehensive source for chromatography."

Senior Chemist/Scientist

"The focus on practical problems and solutions."

Laboratory Manager/ Supervisor

"The contribution of thought leaders and its practicality."

LCGC Reader

"Chromatographers do the writing to other chromatographers."

Chief Chemist/Scientist

"Each issue provides unique information that can be used in my organization."

Research and Development Director/Research Manager

*Readership Survey, August 2017



WORLD-RENOWNED COLUMNISTS



With their unparalleled knowledge and technical expertise in the field of separation science, our well-known and highly respected columnists share insights, provide practical advice, and keep readers updated on the latest methods and techniques.

DAVID S. BELL "COLUMN WATCH"

David S. Bell spent the first 10 years of his career in the pharma industry, and the last 17 in the chromatography industry. In his current role, he conducts research on molecular interactions that contribute to retention and selectivity in an array of chromatographic processes.

JOHN HINSHAW "GC CONNECTIONS"

Iohn Hinshaw has worked in industrial gas chromatography R&D and applications for more than 30 years and has authored the



"GC Connections" column since 1988. Author of six patents, several books, and more than 200 papers and articles, he teaches national and international professional training courses as well. John currently works in process analytical R&D.

"FOCUS ON ENVIRONMENTAL **ANALYSIS**"

Leading environmental scientists provide updates on changes in regulations as well as advances in methods for detecting and



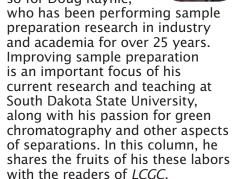
"FOCUS ON FOOD AND BEVERAGE ANALYSIS"

Invited experts share the latest methods and best practices for food and beverage analysis, on topics such as pesticide analysis, food safety, authentication of origin, and more.



DOUGLAS RAYNIE "SAMPLE PREP PERSPECTIVES"

For most analytical chemists, sample preparation is the least-favorite part of their work. Not so for Doug Raynie.



MICHAEL DONG "PERSPECTIVES IN MODERN HPLC"

Michael Dong has more than 20 years of experience in chromatography R&D in academia and industry. He has



DAWN WATSON "THE ESSENTIALS"

Dawn Watson completed her PhD in synthetic inorganic chemistry at Strathclyde University, followed by postdoctoral

research on small-molecule reaction kinetics at Princeton University. Following several years working for a major instrument manufacturer, she became a technical expert for ChromAcademy in 2013. She has expertise in various analytical techniques, including NMR, molecular spectroscopy, HPLC, GC-MS, and LC-MS. In The Essentials, she explains fundamental issues at the core of separation science.

DWIGHT STOLL "LC TROUBLESHOOTING"

Dwight Stoll has taken the helm at the LC Troubleshooting column, now that John Dolan has retired. The

2011 winner of the LCGC Emerging Leader Award and an Associate Professor and Co-Chair of the Department of Chemistry at Gustavus Adolphus College, Dwight is recognized as an important leader in the chromatography

IRA KRULL AND ANURAG RATHORE "FOCUS ON **BIOPHARMACEUTICAL ANALYSIS**"

community.

During his 30 years at Northeastern University, Ira Krull wrote more than 300 papers on analytical method development, and he continues that work today. Anurag Rathore, formerly of Amgen, is currently a professor at the Indian Institute of Technology

and a biotech CMC consultant. He has authored more than 200 papers and edited five books.







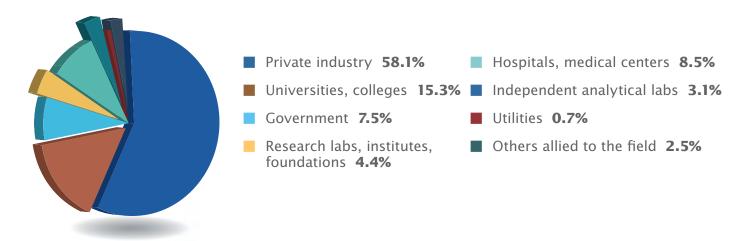
AUDIENCE – PUBLICATION



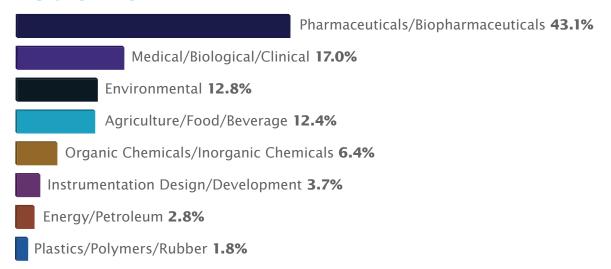


Advertising in an AAM-audited publication ensures your message is reaching a qualified, quantifiable group of subscribers. With our audience of **50,235 qualified subscribers**[†], you can be sure your message is being seen by subscribers in the industries and functions integral to the field of chromatography.

Primary Business†



Field of Work*



Top 3 Job Titles*



†AAM Audit, June 2017



^{*}Readership Survey, August 2017

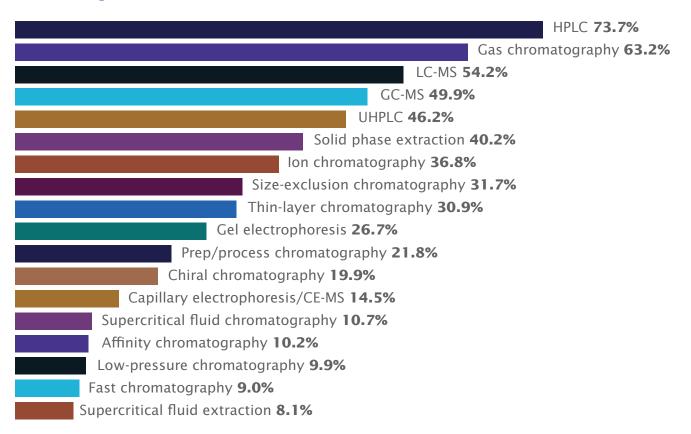




Job Functions[†]



Techniques Used*









WEBSITE

www.chromatographyonline.com

Average Audited Unique Browsers[†]

49,049

Average Audited Page Impressions[†]

142,049

E-NEWSLETTERS

e-Separation Solutions

Average Audited Distribution[†]

23,680

e-Application Note Alert

Average Audited Distribution[†]

24,756

AVAILABLE OPPORTUNITIES

Website

chromatographyonline.com

- Banner Ads
- Expandable Video Banner Ads
- Interstitials
- Page Peel
- Page Push
- Videos
- Sponsored Content
- Sponsored Link
- Ad Retargeting
- Geotargeting
- Native Advertising

e-Separation Solutions

- Banner Ads
- Text Ads
- Featured Products
- Featured Videos
- Featured Poster

Issue Alerts

- Banner Ads
- Text Ads
- Featured Products
- Featured Videos

e-Application Note Alert

- Banner Ads
- Application Notes

e-Poster or Video Alert

- Banner Ads
- Posters or Videos

ChromTube Alert

Videos







Reach the entire market using LCGC's integrated marketing approach.









ChromatographyOnline.com

Chromatography Online is the premier global information source for unbiased, peer-reviewed technical information in the chromatography field and



the separation sciences. Using all resources from the regional editions of our award-winning brands (*LCGC North America, LCGC Europe,* and *LCGC Asia Pacific*), we deliver practical, nuts-and-bolts information to help our audience of scientists and lab managers utilize chromatographic techniques and instrumentation, thereby making laboratories more productive and businesses around the world more successful.

Native Advertising

This program gives you the opportunity to inject thought leadership, insight, and brand awareness within the context of *LCGC's* trusted, editorial communities.



You will receive a choice of topics, and in-article links to your gated content are served within relevant editorial content.

Sponsored Survey Package

LCGC's sponsored web-based surveys can be used to better understand your client's business issues. These survey projects include a written report of findings, and can provide individual data on



each survey respondent's habits and preferences.

ChromTube

Use our unique video program to show and tell how your products and services solve problems for chromatography-related



applications. Viewers who find your video useful can forward it to a friend, enabling your message to be easily shared with other prospective buyers and influencers.

LCGC TV

LCGC TV is a global video program featuring interviews from industry leaders, news and updates. This digital platform focuses on different techniques each month and will refresh content weekly.



CAST™ (Custom Audience Segmentation Tool)

CAST™ is the highly targeted, data driven, Custom Audience Segmentation Tool from the UBM Life Sciences Pharma/Science group. CAST™ contains over 900,000 unduplicated decision makers from global companies involved in the pharmaceutical and scientific industries served by our leading publications and conference brands.

Global Digital Edition: The Column

The Column is a global digital magazine delivered to readers throughout North America, Europe, Asia and the Middle East. Subscribers benefit from a global perspective whilst retaining regular content including news, incognito, tips and tricks, events and training, interviews and products.







e-Newsletter: e-Separation Solutions

e-Separation Solutions, delivered twice a month, features news, practical troubleshooting tips, technique focuses, market trends, application notes and new product



information to keep you up-to-date with current happenings in the field of separation science.

e-Newsletter: e-Application Note Alert

LCGC's e-Application Note
Alert is a compilation
of application notes
deployed on a monthly
basis to thousands of optin subscribers. Interested
readers register to download



each application note, facilitating quality lead generation.

e-Newsletter: Current Trends in Mass Spectrometry

The Current Trends in Mass Spectrometry newsletter delivers practical information for scientists in the field of mass spectrometry globally along with market trends, application notes and new product information



to keep you up-to-date with the industry.

e-Newsletter: Issue Alert

LCGC's monthly Issue Alert is a preview to the monthly print/digital edition. Included in the Issue Alert are current feature articles and columns.



e-Newsletter: The Column

The Column newsletter deploys monthly to engaged separation scientists across the globe. Topics include food and beverage, environmental, or biopharmaceutical analysis, offering opportunities to target



your company's promotions to sector-specific audiences.

e-Newsletter: Poster or Video Alerts

One of the challenges companies have today is the use of their content and how to promote it to a large targeted audience. Using posters or videos from a tradeshow is a great option



to maximize and generate leads to a broad audience that we can provide.





Webcasts

Combining the immediacy and the impact of cutting edge, interactive web technologies, *LCGC's* quality webcast programs (exclusively sponsored or educational series) strategically showcase your company as a significant industry leader.

Enhanced Webcast Programs

This content marketing program allows you to extend the reach of your webcast. We transcribe the webcast and write a comprehensive technical brief which we



promote through our online channels and also provide to you as a PDF.

Front & Center

A member of *LCGC's* editorial team will attend your company's conference presentation and conduct an in-person interview with your presenter. The Q&A will be published as a 2-3 page interview in a print/digital issue of *LCGC* and broadcasted as a video if desired. Front & Centers are aggressively promoted through multi-channel marketing (targeted e-mail blasts, website banner ads, e-newsletters ads, social media posts) for one full year.

Dedicated Dialogue

LCGC will conduct an interview with an expert from your company (scientist, corporate manager, etc). This interview will be marketed through a multimedia program that includes a podcast and a two-page article in an issue of LCGC.



Sponsored eBooks

A sponsored custom eBook or eBook series on topic(s) of your choice, developed in collaboration with *LCGC's* editorial team. This program is designed to deliver high quality leads.



Audio Podcast

LCGC podcasts provide insights on current news, new products, applications and important trends. Our editorial staff works with



you to customize programming to attract the most relevant listener base and to demonstrate your connection or expertise with the topic(s).

Infographics

Use a past webcast or relevant content to create an informative, eye-catching infographic.



Lead Nurturing

Inbound marketing is a proven strategy that fills your lead funnel and accelerates the conversion of leads to sales. Guided by our state-of-the



art audience behavioral analysis, our content creation team can do the heavy lifting for you, drafting a strategic campaign and developing content that will get results.







January

Topics: Pharma/Biopharma, Pre-Pittcon Issue

Columns: LC Troubleshooting, Sample Prep Perspectives, GC Connections, Focus on Biopharmaceutical Analysis, The Essentials

Bonus Distribution: MSACL, SLAS, CMC Strategy Forum/WCBP (CASSS), Gulf Coast Conference

February

Topics: Latest Chromatography Techniques, Data Handling, Pittcon Issue

Columns: LC Troubleshooting, Column Watch. The Essentials

Supplements: Application Notebook, Terminology Guide

Bonus Distribution: Pittcon, Emerald Conference

March - Ad Study Issue

Topics: HPLC, GC, Sample Prep

Columns: LC Troubleshooting, Sample Prep Perspectives, GC Connections, The Essentials

Supplement: Current Trends in Mass Spec, Cannabis Science & Technology

Bonus Distribution: ACS National Meeting, International Symposium on Higher Order Structures, Analytica

April

Topics: Annual Review of New LC Columns & Accessories, Annual Review of New HPLC Systems & Accessories

Columns: LC Troubleshooting, Column Watch, Perspectives in Modern HPLC/UHPLC, Focus on Environmental Analysis, The Essentials

Supplement: Sample Prep Wallchart

Bonus Distribution: IMSC

May

Topics: Annual Review of New Sample Prep Products & Accessories, Annual Review of New GC Systems & Accessories

Columns: LC Troubleshooting, Sample Prep Perspectives, GC Connections, The Essentials

Supplements: Current Trends in Mass Spec

Bonus Distribution: ISCC & GCxGC, Minnesota Chromatography Forum, ASMS

June

Topics: Pharma/Biopharma, HPLC

Columns: LC Troubleshooting, Column Watch, Perspectives in Modern HPLC/UHPLC, Focus on Biopharmaceutical Analysis, The Essentials

Supplements: Application Notebook, HPLC Column Technology, Cannabis Science & Technology

Bonus Distribution: ExTech

Subject to Change







July - Ad Study Issue

Topics: Food & Beverage, HPLC Conference Issue

Columns: LC Troubleshooting, Column Watch, GC Connections, Focus on Food & Beverage Analysis, The Essentials

Supplement: Current Trends in Mass Spec,

HPLC Conference eBook

Bonus Distribution: HPLC, AACC,

PREP & ISPPP, NACRW

September

Topics: GC & GC/MS, Food & Beverage

Columns: LC Troubleshooting, Column Watch, GC Connections, Focus on Food & Beverage Analysis, The Essentials

Supplement: Application Notebook, Cannabis Science & Technology

Bonus Distribution

AOAC, Society of Forensic Toxicologists

November

Topics: Pharma/Biopharma Analysis, HPLC. GC

Columns: LC Troubleshooting, Sample Prep Perspectives, GC Connections, Focus on Biopharmaceutical Analysis, The Essentials

Supplement: Food & Beverage Analysis, Cannabis Science & Technology

Bonus Distribution: Eastern Analytical Symposium

August

Topics: HPLC, Sample Prep, Data Handling

Columns: LC Troubleshooting, Sample Prep Perspectives, Perspectives in Modern HPLC/ UHPLC, The Essentials

Unple, The Essentials

Bonus Distribution

ACS National Meeting, Dioxin, NEMC, Cannabis Science Conference

Industry Trends & Directory Issue

Bonus Distribution

Every conference and tradeshow that *LCGC* attends from August 2018 through August 2019

October

Topics: HPLC/UHPLC, LC-MS

Columns: LC Troubleshooting, Column Watch, Perspectives in Modern HPLC/UHPLC, The Essentials

Supplement: Current Trends in Mass Spec

Bonus Distribution: AAPS, GPC/SEC, ACIL, SFC Green Chemistry Group, SETAC North America, Gulf Coast Conference

December

Topics: Environmental, HPLC/UHPLC

Columns: LC Troubleshooting, Column Watch, Focus on Environmental Analysis, The Essentials

ANNUAL CORPORATE CAPABILITIES & APPLICATION NOTEBOOK

Opportunities: Full Page Company Profile, Application Notes, Display Ads

Bonus Distribution

Every conference and tradeshow that *LCGC* attends in 2019



2018 EDITORIAL CALENDAR — The Column THE COLUMN



Digital Edition: The Column

The Column is a global digital magazine delivered to readers throughout North America, Europe, Asia and the Middle East. Subscribers benefit from a global magazine with a global perspective whilst retaining regular content including news, incognito, tips and tricks, events and training, interviews and products.



Month	Ad Deadline	Regular Content	Issue Focus	Industry Spotlight	Show Preview
January	3 January	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	GC/GC-MS		Pittcon
February	29 January	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	LC/LC-MS	Food Analysis	Forum Labo
March	26 February	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Forensic Analysis		Analytica
April	29 March	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Polymer Analysis		
May	27 April	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Sample Preparation	Environmental Analysis	Achema





Month	Ad Deadline	Regular Content	Issue Focus	Industry Spotlight	Show Preview
June	25 May	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	GC/GC-MS		
July	2 July	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	LC/LC-MS		HPLC
August	30 July	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Cannabis Analysis		Cannabis Science Conference
September	3 September	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Multi- dimensional	Pharmaceutical Analysis	ISC
October	28 September	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Bioanalysis		
November	26 October	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	GC/GC-MS	Biopharmaceutical Analysis	
December	3 December	Company News Research News Interviews Industry insights from "Incognito" The "LCGC" Blog Events and Training Digital Highlights	Instrumental Innovations		es in





FOUR COLOR RATES - US DOLLARS								
	1x	3x	6x	12x	18x	24x	36x	48x
Full page	\$9,900	\$9,800	\$9,625	\$9,500	\$9,350	\$9,100	\$8,925	\$8,850
2/3 Page	\$9,225	\$9,125	\$9,075	\$8,600	\$8,450	\$8,225	\$8,075	\$7,950
1/2 island	\$8,300	\$8,225	\$8,175	\$7,775	\$7,650	\$7,475	\$7,325	\$7,275
1/2 page	\$8,125	\$8,050	\$8,000	\$7,600	\$7,475	\$7,300	\$7,150	\$7,000
1/3 page	\$6,525	\$6,450	\$6,375	\$6,150	\$6,050	\$5,925	\$5,825	\$5,757
1/4 page	\$5,675	\$5,625	\$5,575	\$5,400	\$5,300	\$5,200	\$5,125	\$5,075

PRINT AD SPECIFICATIONS								
	Non-Bleed Ad		Bleed Ad					
Ad Size			Bleed Ad		Trim Size		Live Area	
	Wide	Depth	Wide	Depth	Wide	Depth	Wide	Depth
2 Page Spread	14.5"	9.5"	15.75"	10.75"	15.5"	10.5"	15"	10"
Full page	6.75"	9.5"	8.00"	10.75"	7.75"	10.5"	7.25"	10"
2/3 pg Vertical	4.5"	9.5"	5.25"	10.75"	5.125"	10.5"	4.625"	10"
1/2 pg Spread	14.5"	4.625"	15.75"	5.375"	15.5"	5.25"	15"	4.75"
1/2 pg Horizontal	6.75"	4.625"	8.00"	5.375"	7.75"	5.25"	7.25"	4.75"
1/2 pg Vertical	3.375"	9.50"	4.125"	10.75"	4.00"	10.5"	3.5"	10"
1/2 pg Island	4.5"	7.00"	5.25"	7.75"	5.125"	7.625"	4.625"	7.125"
1/3 pg Horizontal	6.75"	3.00"	8.00"	3.875"	7.75"	3.75"	7.25"	3.25"
1/3 pg Vertical	2.125"	9.5"	2.875"	10.75"	2.75"	10.5"	2.25"	10"
1/3 pg Square	4.5"	4.625"	MAGAZ	INE SIZE				
1/4 pg Square	3.375"	4.625"	Bleed: 8" >	x 10.75"	Bleed (-) Trim = 0.125" each side			
1/9 show case ad	2.125"	3.00"	Trim: 7.75" x 10.5" Trim (-) Live = 0.25" each side					
1/6 pg	2.125"	4.625"	Live Area : 10"	7.25" x	* All Measurements in Inches			

DIGITAL AD REQUIREMENTS

- **1.** Digital data is required for all ad submissions. Preferred format is PDF/X-1a.
 - Note that a standard PDF is not a preferred format, files should be a PDF/X-1a which is a PDF subset specific to printing. Publisher shall have no obligation or liability to Advertiser of any kind (including, without limitation, the obligation to offer Advertiser makegoods or any other form of compensation) if an ad is supplied to Publisher by Advertiser in any format other than our preferred formats. Non-preferred or non-acceptable formats will be charged a \$150 processing fee. All files should be built to exact ad space dimensions purchased.
- Publisher will not supply a faxed or soft proof for Advertiser-supplied files.
 Advertiser is solely responsible for preflighting and proofing all advertisements prior to submission to

- Publisher. If Publisher detects an error before going to press, Publisher will make a reasonable effort to contact Advertiser to give Advertiser an opportunity to correct and resubmit Advertiser's file before publication.
- **3.Ad Proofs:** To insure that Advertiser's ad is reproduced correctly, a SWOP-certified color proof that has been made from the same file that Advertiser supplies to Publisher must be provided. Publisher cannot provide Advertiser any assurances regarding the accuracy of reproduction of any ad submitted without a SWOP proof. Publisher shall have no obligation or liability to Advertiser of any kind (including, without limitation, the obligation to offer Advertiser makegoods or any other form of compensation) for any ad supplied to Publisher by Advertiser without a SWOP proof.







Big Box Banner	PRODUCT	ТҮРЕ	MONTHLY RATE	DETAILS
Big Box Banner	WEBSITE: HOME PAGE/OTHER SI	TE PAGES		
Rectangle Banner	Top Position Banner	728x90	\$3,200	Up to 5 advertisers rotate
Banner	Big Box Banner	300x250	\$3,200	Up to 5 advertisers rotate
Skyscraper	Rectangle Banner	300x100	\$1,900	Up to 5 advertisers rotate
Interstitial	Banner	468×60		Up to 5 advertisers rotate
Foote Banner	Skyscraper	160x600		·
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PRODUCT	ТҮРЕ	MONTHLY RATE	DETAILS
CUSTOM DIGITAL PRODUCTS - SI	NGLE-SPONSORED		
Sponsored Survey Package			
Microsite			
E-Newsletter			
eBook/Digital Magazine			
Targeted E-mail Campaign (CAST)		Contact your sales rep	
Application Note Alert			
Poster Alert			
Video Alert			
E-NEWSLETTER: E-SEPARATION S	OLUTIONS (2X/MON	ITH)	
Top Position Banner	728x90	\$2,700.00	
Big Box Banner	300x250	\$2,700.00	
Banner	468x60	\$2,500.00	
Featured Product, Video, or Application Note		\$1,400.00	
Text	65 words plus URL	\$1,750.00	
E-NEWSLETTER: ISSUE ALERT - N	ORTH AMERICA (1X	MONTH)	
Top Position Banner	728x90	\$2,700.00	
Big Box Banner	300x250	\$2,700.00	
Banner	468x60	\$2,500.00	
Featured Product, Video, or Application Note		\$1,400.00	
Text	65 words plus URL	\$1,750.00	
E-NEWSLETTER: THE COLUMN - C	LOBAL (1X/MONTH		
Top Position Banner	728x90	\$3,400	
Big Box Banner	300x250	\$3,400	
Banner	468x60	\$3,000	
Featured Product, Video, or Application Note		\$1,800	
Text	65 words plus URL	\$2,100	
E-NEWSLETTER: E-APPLICATION	NOTE ALERT (1X/M	ONTH)	
Top Position Banner	728x90	\$2,700	
Featured Application Note		\$2,100	
Application Note		\$1,575	
E-NEWSLETTER: CHROMTUBE - C	LOBAL		
Featured Video/Library		\$2,625/3 months	We produce video
Featured Video/Library		\$1,575/3 months	Sponsor supplies video

